

## Client Service specialist covering APAC

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#### Job Information

##### Recruiter

Michael Page

##### Job ID

1503641

##### Industry

Other

##### Job Type

Permanent Full-time

##### Location

Tokyo - 23 Wards

##### Salary

4 million yen ~ 5 million yen

##### Refreshed

November 17th, 2024 14:46

#### General Requirements

##### Career Level

Mid Career

##### Minimum English Level

Business Level

##### Minimum Japanese Level

Native

##### Minimum Education Level

Associate Degree/Diploma

##### Visa Status

Permission to work in Japan required

#### Job Description

In this role you will be communicating with the B2B clients, doing small powerpoint presentations on how the service works and can be beneficial for their business. Your Manager is based in Singapore (English speaker) and you often will have to work with the sales teams in various APAC offices.

#### Client Details

My client is a health and security services firm. The company supports around 4 million customers every year and has close to two-thirds of the Fortune Global 500 companies as clients.

#### Description

- Manage and support the regional client portfolio as a team.
- Handle client implementation and onboarding.
- Supports Account Management and Business Development teams for client review and discussion
- Responsible for client satisfaction, working in partnership with Sales organization and other relevant team including any team indicated in "Works Closely with" section
- Ensure client training and education

- Drive optimal usage of our products.

### **Job Offer**

- Market leader within this industry
- Company culture: Supportive, friendly, flexible
- A New female GM joined in July 2024 to drive their business

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Saki Kanematsu at +81 3 6832 8904.

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### **Required Skills**

- Ability to project a professional image and communicate concepts and issues at a level appropriate to the audience.
  - Excellent communication skills (oral, written, and listening).
  - Commitment to excellence, team, and team building.
  - Commitment to provide a high level of service to customers.
  - Proven experience in offering innovative, creative solutions.
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### **Company Description**

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