

## Account Manager - Laser Equipment

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#### Job Information

##### Recruiter

Michael Page

##### Job ID

1503513

##### Industry

Electronics, Semiconductor

##### Job Type

Permanent Full-time

##### Location

Kanagawa Prefecture

##### Salary

8 million yen ~ 10 million yen

##### Refreshed

November 14th, 2024 17:14

#### General Requirements

##### Career Level

Mid Career

##### Minimum English Level

Business Level

##### Minimum Japanese Level

Native

##### Minimum Education Level

Bachelor's Degree

##### Visa Status

Permission to work in Japan required

#### Job Description

In this role, you will be responsible for managing and nurturing client relationships, ensuring their needs are met with right products and services. You will act as the primary point of contact for clients, addressing their inquiries, resolving issues, and providing strategic guidance to help them achieve their business goals.

#### Client Details

Our client is a company with over 30 years history and is a pioneer in a laser high-tech equipment. Their products are essential in various industries, including manufacturing, health-care, and communications. They offer a range of solutions that enhance efficiency and performance. Their technology spans from low-power to extremely high-power applications, making them a key player in their field.

#### Description

- Develop and maintain strong relationships with key accounts.
- Understand client requirements and ensure client's products meet their needs.
- Provide sales quotations and respond to requests for proposals.
- Promote contract renewals and identify new business opportunities.
- Pursue potential new clients to expand market presence.

- Conduct regular client visits to ensure satisfaction and address issues.

#### **Job Offer**

- Annual Salary up to 10,000,000 JPY, including bonuses and incentives.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

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#### **Required Skills**

- Proven work experience in electronics, industrial applications or testing industries. .
- Ability to work independently with a sense of ownership and responsibility while effectively collaborating across the involved departments.
- Technical background in the electronics or laser equipment industry is a plus.

#### **Language Proficiency:**

- **Japanese:** Native level.
  - **English or Chinese:** Business level.
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#### **Company Description**

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