

## Senior Manager, Logistics

### Senior Manager, Logistics- Sports maker

#### Job Information

##### Recruiter

Michael Page

##### Job ID

1503419

##### Industry

Apparel, Fashion

##### Job Type

Permanent Full-time

##### Location

Tokyo - 23 Wards

##### Salary

Negotiable, based on experience

##### Refreshed

November 13th, 2024 16:05

#### General Requirements

##### Career Level

Mid Career

##### Minimum English Level

Business Level

##### Minimum Japanese Level

Fluent

##### Minimum Education Level

Bachelor's Degree

##### Visa Status

Permission to work in Japan required

#### Job Description

This position will develop strategies and objectives for logistics according to the Annual Operating Plan and implement approved plans to contribute to the achievement of overall company performance goals and med to long-term growth. It covers across all product categories (hard goods and soft goods) and sales channels (eCom, own retail, wholesale) for Japan market and Region Asia where Japan acts as a lead market (e.g. custom).

#### Client Details

The company is a leading manufacturer of high-performance golf equipment, golf balls, and accessories.

#### Description

- Ensure the smooth operation and management of the logistics and customer service teams
- Work with sales to facilitate the smooth shipping in according to the delivery dates and quantities requested by customers.
- Ensure products are received and stored in the warehouse as planned without delay.
- Track import shipments and ensure that shipments go through the customs clearance and deliver to the warehouse on time.
- Establish appropriate KPI indicators and evaluate operational performance and achievements while implementing the

PDCA cycle to ensure sustainable operational improvements and optimization to achieve goals.

- Regarding 3PL and delivery, select appropriate external partner and build strong relationships to make effective and efficient use of external resources, optimize cost-effectiveness, and improve service levels.
- Propose and implement efficient domestic/international logistics in close cooperation with related departments (Sales, Finance, Demand/Supply Planning) according to the changing global situation and Japanese market conditions.
- Provide attentive customer service and logistics to maintain and enhance brand value
- People management. Takes leadership and people management for training, development, leading of the teams. Optimally allocate resources within the organization in accordance with the business plans and goals, efficiently utilize resources, and develop human resources over the med to long term. Take actions to reduce workload, including supplementing temporary resources during busy periods in accordance with seasonal changes in business.
- Constantly review existing business processes and flows from order taking to shipment, and improve and optimize them as sustainable in light of customer requests and core system functions and modifications.
- Anticipate potential risks in the business cycle and seasonal fluctuations, develop avoidance measures, and reduce impact by timely implementing the measures. Lead across the organization for the implementation and take the leadership and initiative to execute the measures.
- Contribute to the improvement of company-wide issues by supporting new proposals and projects within the group.

#### Job Offer

- Competitive Package
- Great work environment
- Excellent career path
- Insurance

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Maribeth Mockovak on +XX XXXX XXXX (NS phone number)

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#### Required Skills

- 5+ years of supply chain/operations management experience and golf industry work experience (Golf industry = preferred)
- 5+ years of experience and knowledge in import/export, forwarding, customs clearance, warehousing, and domestic distribution, as well as knowledge of the golf industry
- Strong understanding of related departments (sales, product, development, marketing, IT, finance, etc.)
- Leadership, negotiation, and execution skills to take initiative and carry out tasks across the organization
- Communication and relationship-building skills, regardless of internal or external organizational hierarchy
- Ability to analyze, address and solve problems and issues
- Ability to visualize and explain problems, and to visualize and explain the corresponding measures as well
- Ability to make improvements and implement/promote countermeasures.
- 3+ years of team management experience
- Language skills: Japanese/English (business level)
- Knowledge of coaching and experience in human resource development

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#### Company Description

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