

Sr. Manager, Strategy [gaishi—great brand name]

Sr. Manager, Strategy [great brand name]

Job Information

Recruiter

Robert Half Japan Ltd.

Job ID

1500701

Industry

Other (IT, Internet, Gaming)

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

17 million yen ~ 25 million yen

Refreshed

November 11th, 2024 00:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Company Profile

- Following strong growth and a solid project pipeline, a leading NYSE-listed North American group with dominant industry positioning, is hiring a strategic talent to join its Japan-based.
- The role sits in a high-impact team leveraging extensive data resources and strategic expertise to drive initiatives across strategy development for maximizing product performance (customer acquisition, retention, loyalty), new product launches/GTM, customer journey optimization, new technologies (AI) along with other strategic marketing initiatives, all in close collaboration with internal and external stakeholders, including clients and partners.
- The position offers unique exposure to a high-performance environment within a diverse team (50% non-Japanese, including senior leadership and CXOs), known for its positive culture and commitment to sustainable work-life balance (finish around 6:00-7:00pm).

The Role

- Be part of an elite team of high-performing strategy professionals coming from some of the top firms on the market

- Lead projects and strategic initiatives — working closely with external and internal stakeholders, including clients and partners, and activate internal capabilities (e.g., Data Science, Product Marketing, BD and others) to leverage data assets and resources effectively.
- Develop and present customized solutions — with particular focus on areas including product performance maximization (e.g. customer acquisition, retention, loyalty), new product launches, customer journey optimization, new technologies/AI and other data-driven strategic marketing initiatives.
- Build strong relationships with major clients and partners, identifying trends and scooping out market opportunities for further growth.
- Mentor and guide junior team members, fostering a collaborative, high-performance team environment.

Your Skills

- At least 5 years' experience in Strategy Consulting at a Top-Tier global firm [<>]
- A mix of Strategy Consulting and Corporate/IBD/PE experience can also be considered
- Strong performer with the ability to excel in a matrixed environment
- Collaborative team player with a positive, constructive attitude
- Exceptional analytical and problem-solving skills
- Fluent in Japanese (JLPT N1) and at least business-level English

Location

Tokyo

Salary

17 - 25 million yen

Selling points

- Exceptionally strong brand reputation
- Phenomenal, friendly culture with sustainable work-life balance
- High-performing team with top market talent
- International, dynamic environment
- Competitive compensation with cash and long-term incentives

Reference Number: 06940-0013064418

By clicking 'apply', you give your express consent that Robert Half may use your personal information to process your job application and to contact you from time to time for future employment opportunities. For further information on how Robert Half processes your personal information and how to access and correct your information, please read the Robert Half privacy notice <https://www.roberthalf.com/jp/en/privacy>. Please do not submit any sensitive personal data to us in your resume (such as such as race, beliefs, social status, medical history or criminal record) as we do not collect your sensitive personal data at this time.

お客様が「今すぐ応募」ボタンをクリックすることにより、ロバート・ハーフ（以下、当社）がお客様の応募内容を処理し、求人情報を今後随時ご連絡する目的で個人情報を使用することに明示的に同意いただいたこととなります。当社による個人情報の処理方法、またお客様自身の個人情報へのアクセスおよびその訂正に関する詳細については、プライバシー規約（<https://www.roberthalf.com/jp/ja/privacy>）をお読みください。当社は、要配慮個人情報はお預かりしておりませんので人種、信条、社会的身分、病歴、犯罪の経歴など、取扱いに特に配慮を要する個人情報は、ご提出いただく職務経歴書・レジュメ等には含めないようお願いいたします。

Company Description

Founded in 1948, Robert Half pioneered the idea of professional talent solutions and is now the world leader in placing accounting, finance, banking, and technology professionals, as well as sourcing and placing candidates for executive search.

With more than 300 offices worldwide, Robert Half makes it easy for job candidates to find the services they need, with office locations in Tokyo and Osaka, Japan.

Robert Half has been recognized as one of FORTUNE's "Most Admired Companies ®" for 25 consecutive years (February 2022).

1948年に設立されたロバート・ハーフは、プロフェッショナル人材ソリューションのパイオニアとして、現在では会計、財務、金融サービス、テクノロジー分野のプロフェッショナル人材の紹介や、エグゼクティブサーチの候補者の発掘・紹介で世界をリードする存在となっています。

世界中に300以上の拠点を持ち、日本には東京と大阪に2つのオフィスを構えています。ロバート・ハーフは25年連続でFORTUNE誌の最も賞賛される企業「Most Admired Company®」の1つに選ばれました。（2022年2月）