



【1200～1600万円】 Group Manager MSL

メディカルサイエンスリエゾンのご経験のある方は歓迎です。

## Job Information

### Recruiter

JAC Recruitment Co., Ltd.

### Hiring Company

非公開

### Job ID

1500208

### Industry

Pharmaceutical

### Company Type

International Company

### Job Type

Permanent Full-time

### Location

Tokyo - 23 Wards

### Salary

12 million yen ~ 16 million yen

### Work Hours

09:00 ~ 17:45

### Holidays

【有給休暇】有給休暇は入社時から付与されます 初年度20日 1か月目から 【休日】完全週休二日制 土 日 祝日 GW 年末年始...

### Refreshed

November 21st, 2024 13:01

## General Requirements

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Native

### Minimum Education Level

Bachelor's Degree

### Visa Status

Permission to work in Japan required

## Job Description

【求人No NJB2251358】

### ■Job Description Summary

Lead scientific engagement with their Medical Experts. Implement clinical and educational strategies and respond to unsolicited medical enquiries. Lead field medical activities in collaboration with cross functional teams and mentor other Field Medical associates.

#### ■Major Accountabilities

- Provide excellent coaching for MSL members to continuously improve actionable insight generation and establish a strong strategic long term engagement with HCP/HCS. Approximately 50% of the MSL group manager's time should be spent on coaching.
- Collect and generate actionable insights from HCP/HCS/Patients on healthcare ecosystem and treatment landscape both at national and area specific level to be incorporated into Novartis launch strategies and tactics
- In collaboration with MSLs and the Medical Lead creation of field medical strategic and tactical plans (MEEP) aligned with Japanese medical franchises and Medical Excellence and Execution. Accountable for execution of plans.
- Create/Drive improved treatment pathways in collaboration with MSLs Medical Lead and other relevant functions (e.g. V A Ecosystem) engaging with National/Local HCP and HCS
- Up to date scientific training of field medical team to support timely and robust scientific discussion with HCP/HCS
- Guideline related communication to ensure appropriate positioning and patient access
- Provides holistic view of Japan MSL effectiveness through the development and analysis of KPIs reporting dashboards and Japan MSL value communications to leadership; communicates Japan MSL value and impact to the broader organization
- Support RC/IIT

#### ■Key Performance Indicators

- Quality and quantity of field medical activities and actionable insights
- Voice of Customer feedback on scientific quality of MSL interactions
- Customer NPS score in relation to trust and reputation

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### Required Skills

#### ■Education:

- Bachelor's degree

#### ■Languages:

- Japanese Intermediary English

#### ■Experience/Professional requirement:

- Proven ability to lead and coach MSLs on communication and presentation skills including ability to effectively communicate medical data/concepts
- Ability to organize prioritize and work effectively on multifunctional and diversified teams and inspire the team to do the same.
- Preferred · People Management experience
- Preferred Experience with agile project management
- Strong logical and strategic thinking capability
- Interpret communicate and implement medical/scientific strategies to direct reports
- Streamline and provide structure to insight collection process by MSLs

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### Company Description

ご紹介時にご案内いたします