

B2B Business Development/Sales

International + Empowered + Stable

Job Information

Recruiter

Next Move K.K.

Hiring Company

ネクスト・ムーブ ジャパン 株式会社

Job ID

1500138

Industry

Other

Company Type

Small/Medium Company (300 employees or less) - International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

November 20th, 2024 05:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

Native

Minimum Education Level

High-School

Visa Status

Permission to work in Japan required

Job Description

Work in an exciting, international and financially solid company where you'll be fully empowered to make key decisions; in either role:

- **Business Development:** Proactively find, engage and build new client relationships, directly increasing company's revenue.
- **Account Managers:** Actively maintain long-term relationships with existing clients to generate repeat business.

Required Skills

- 1-2 or more years' doing either **B2BSales/Business Development** with proven sales track record.
- MUST be bilingual - Native Japanese and Fluent English
- Energetic, proactive, entrepreneurial and can work independantly.

Please contact: tsatsral.batbold@nextmove.co.jp

Company Description