



B2B Business Development/Sales

International + Empowered + Stable

Job Information

Recruiter

Next Move K.K.

Hiring Company

ネクスト・ムーブ ジャパン 株式会社

Job ID

1500138

Industry

Other

Company Type

Small/Medium Company (300 employees or less) - International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience

Refreshed

January 29th, 2025 01:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

Native

Minimum Education Level

High-School

Visa Status

Permission to work in Japan required

Job Description

This company has teams across various countries including USA, Germany, South Korea, etc. — on top of that, they're affiliated with top companies in the vehicle industry including Honda, Nissan, Toyota, Suzuki, Mitsubishi, etc. who uses their Precision 3D Point Cloud Data.

Work in an exciting, international and financially solid company where you'll be fully empowered to make key decisions; in either role:

- **Business Development**: Proactively find, engage and build new client relationships, directly increasing company's revenue.
- **Account Managers**: Actively maintain long-term relationships with existing clients to generate repeat business.

Required Skills

- 1-2 or more years' doing either **B2BSales/Business Development** with proven sales track record.
- MUST be bilingual - Native Japanese and Fluent English
- Energetic, proactive, entrepreneurial and can work independantly.

Please contact: tsatsral.batbold@nextmove.co.jp

Company Description