



## B2B Business Development/Sales

International + Empowered + Stable

## Job Information

## Recruiter

[Next Move K.K.](#)

## Hiring Company

ネクスト・ムーブ ジャパン 株式会社

## Job ID

1500138

## Industry

Other

## Company Type

Small/Medium Company (300 employees or less) - International Company

## Job Type

Permanent Full-time

## Location

Tokyo - 23 Wards

## Salary

Negotiable, based on experience

## Refreshed

April 9th, 2025 06:00

## General Requirements

## Minimum Experience Level

Over 3 years

## Career Level

Mid Career

## Minimum English Level

None

## Minimum Japanese Level

Native

## Minimum Education Level

High-School

## Visa Status

Permission to work in Japan required

## Job Description

This company has teams across various countries including USA, Germany, South Korea, etc. — on top of that, they're affiliated with top companies in the vehicle industry including Honda, Nissan, Toyota, Suzuki, Mitsubishi, etc. who uses their Precision 3D Point Cloud Data.

Work in an exciting, international and financially solid company where you'll be fully empowered to make key decisions; in either role:

- **Business Development**: Proactively find, engage and build new client relationships, directly increasing company's revenue.
- **Account Managers**: Actively maintain long-term relationships with existing clients to generate repeat business.

## Required Skills

- 1-2 or more years' doing either **B2BSales/Business Development** with proven sales track record.
- MUST be bilingual - Native Japanese and Fluent English
- Energetic, proactive, entrepreneurial and can work independantly.

Please contact: [tsatsral.batbold@nextmove.co.jp](mailto:tsatsral.batbold@nextmove.co.jp)

## Company Description