



KUONI TUMLARE

【欧州からの訪日旅行の手配事務】 Product Development Manager ※旅行業ご経験者募集

<JTBグループ>年間休日120日間★ハイブリッド勤務★

Job Information

Hiring Company

[Kuoni Tumlare Japan, Inc.](#)

Job ID

1496138

Industry

Tourism

Company Type

International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards, Shinagawa-ku

Salary

4 million yen ~ 6 million yen

Refreshed

November 19th, 2024 00:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Fluent

Minimum Education Level

Technical/Vocational College

Visa Status

Permission to work in Japan required

Job Description

Company Information & Job Details

About Kuoni Tumlare:

Kuoni Tumlare is a Destination Management Company, part of JTB Group who deliver travel solutions and experiences that create value for our Partners and Society. We're a fun group, we value our employees' contributions and opinions, and strive to develop talent internally. The travel industry is dynamic, exciting, and adaptable with many interesting opportunities to explore.

About Japanspecialist:

At Japanspecialist, we are dedicated to offering unforgettable travel experiences to Japan and beyond. With our 360° approach to travel design, we create tailor-made journeys that cover flights, accommodation, guided tours, excursions, and other specialized arrangements.

Are you passionate about travel and creating unforgettable experiences? We are looking for an Operations Travel Consultant to join our dynamic team in Budapest, where you'll help travelers craft personalized trips to Japan. If you have a passion for Japan and a customer-first mindset, this is the perfect opportunity to make a real impact while sharing your love for travel!

JOB PURPOSE

Are you passionate about travel and creating unforgettable experiences? We're looking for a talented **Product Development Manager** to join our team in **Tokyo** and help elevate our travel offerings for the European market.

If you have a passion for Japan and a customer-first mindset, this is the perfect opportunity to make a real impact while sharing your love for travel!

KEY ACTIVITIES AND COMPLEXITY:

- Review & maintain existing travel packages:
- Regularly audit and update our Japan travel packages to ensure all details are accurate, up-to-date, and aligned with the latest trends in the destination. Make improvements based on customer feedback, market shifts, and operational changes.
- Explore new product & service ideas:
- Stay ahead of market trends and explore new destinations, experiences, and services to enhance our offerings. Innovate by identifying unique opportunities to provide travelers with authentic and immersive experiences.
- Support European operations team:
- Conduct supplier research to support the European operations team in enhancing services and product offerings. Work closely with them to identify opportunities for improvement, ensuring that our travel packages meet the unique preferences and requirements of the certain markets.
- Supplier negotiations & contracting:
- Negotiate competitive rates and favorable terms with new and existing suppliers, including accommodations, transport providers, tour guides, and experience vendors. Build strong relationships to ensure the highest quality of services for our customers.
- Team Training on Japan Products & Services:
- Provide ongoing training to our Japan specialist team on new packages, features, destinations, and services. Ensure the team is well-informed about the latest offerings and equipped to deliver expert advice to clients.
- Collaborate with Marketing & Sales Teams:
- Work closely with the marketing and sales teams to ensure product messaging is aligned with the unique selling points of our packages. Provide product insights to enhance promotional efforts and customer engagement.
- *既存の旅行パッケージの見直し
*訪日旅行パッケージを定期的に監査および更新して、すべての詳細が正確且つ最新情報の更新
*顧客からのフィードバック、市場の変化に基づく改善
*市場のトレンドを先取りし、新しい目的地、体験、サービスを探索して、サービスを強化。イノベーションを起こすために、旅行者に本物で没入感のある体験を提供するユニークな機会を特定。
*ヨーロッパの運用チームをサポート
*プロモーション活動と顧客エンゲージメントを強化

年齢制限範囲 ~59歳

年齢制限該当事由 定年を上限

年齢制限の理由 定年年齢が60歳のため

Required Skills**Job Requirements**

- Proven experience in travel product development, ideally with a focus on Japan or Asia.
- Fluency in English and strong proficiency in Japanese (both written and spoken) is essential. Other European languages are an advantage
- Must have valid work permit in Japan
- A passion for travel and deep knowledge of Japan's culture, destinations, and travel logistics.
- Ability to identify market trends and innovate new travel products.
- Excellent communication and presentation skills.
- Strong organizational skills with attention to detail and accuracy.
- Strong negotiation and supplier management skills.
- Willingness to travel within Japan and participate in inspection trips and travel fairs.
- Experience working for an international company or experience working/studying abroad is preferred.
- 同様の職務経験6年以上
*要英語力（英語メール文書での業務遂行に抵抗が無い事。二次面接は欧州担当者との英語でのオンライン面接実施）

WHAT WE OFFER:

- A growing, dynamic company focused on delivering exceptional travel experiences.
- Opportunities for professional development and career growth.
- A collaborative, international team environment with a shared passion for travel.
- Hybrid working setup, office based in Tokyo

Company Description