

Sales Manager - Machining/Tooling

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Job Information

Recruiter

Michael Page

Job ID

1495417

Industry

Machinery

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

8 million yen ~ 12 million yen

Refreshed

September 25th, 2024 11:09

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Looking for a Sales Manager for a leader in precision manufacturing. You will be in charge of the business and drive business growth in Japan.

Client Details

Our client is a Multinational Company and global leader in high speed precision machining. Known for their innovation, they provide top-tier equipment and automation solutions to manufacturers worldwide.

Description

This role will be the first hire in Japan and they are looking for a dynamic and driven Sales Manager to join their team. You will have the chance to create stronger presence of their company and be the trailblazer to establish the Japan market. Reporting to the Head of APAC, the key responsibilities include but are not limited to:

- Developing and expanding business in Japan
- Building strong, long-term relationships with clients
- Identifying new opportunities for growth, including new customers and untapped markets

- Collaborate with technical teams to offer tailored solutions to clients needs
- Managing distributors and also handling direct sales

Job Offer

- Opportunities for growth within a leading company
- Rare opportunity for you to test out your entrepreneurial skills and have the chance to make an impact, shape the market and leave a legacy.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Cynthiani Marpohn on +81357337159.

Required Skills

- Bachelor's Degree in Mechanical/Electrical Engineering or related fields
 - Min. 10 years of experience in machining, tooling, CNC equipment or precision manufacturing preferred
 - Understanding of machining process or high-speed CNC machines
 - Fluency in Japanese and English required
 - Strong network with Industrial clients
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Company Description

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