



Michael Page

www.michaelpage.co.jp

Sales - Pharma Ingredients

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Job Information

Recruiter

Michael Page

Job ID

1495289

Division

Sales - Pharma Ingredients

Industry

Chemical, Raw Materials

Company Type

Small/Medium Company (300 employees or less) - International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

6 million yen ~ 8 million yen

Refreshed

September 24th, 2024 14:07

General Requirements

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

- Acting to achieve the organization's goals
- Understanding customer needs and implementing effective promotions

Client Details

This multi-national company specializes in providing high-quality ingredients for the chemical, cosmetic, and pharmaceutical industries. They offer a wide range of products, including functional ingredients for health and beauty applications, as well as raw materials for various chemical processes.

Description

- Planning and formulating sales prices with market trends to increase sales

- Understanding the needs of customers and advantageous feature of products through sales activities
- Understanding the pharmaceutical business environment and promoting the company's strengths to customers to achieve organizational goals

Job Offer

- Performance-based bonuses or incentives
- Opportunities for career growth and advancement within the company
- Flexible work schedules or remote work options
- A collaborative and supportive work environment
- Competitive salaries based on experience, qualifications, and role within the company

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sieffre Nagashima on +81 3 6832 8939.

Required Skills

- Commitment and passion to grow the business
 - Ability to build and maintain relationships with domestic and overseas stakeholders
 - Flexible mindset and strong responsibility to tackle issues and problems
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Company Description

We are the No. 1 supplier into most of the major foreign headquartered Companies across Tokyo and have an office of over 200 Consultants here in Japan. As a result, we attract some of the strongest candidates available. We have been operating in Japan for over thirteen years and have an International presence enabling us to draw on a network which spans across 161 offices in 33 countries worldwide. In particular, the Asia Pacific region in line with our US, UK and Australian offices work closely to share market knowledge and information as well as candidates & clients in a discretionary manner.