

Sales Executive - Luxury Furniture (TOKYO 1, OSAKA 1)

Sales Luxury Furniture, Tokyo & Osaka

Job Information

Recruiter

Michael Page

Job ID

1494910

Division

Sales - Furniture

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

3 million yen ~ 6 million yen

Refreshed

September 24th, 2024 07:58

General Requirements

Career Level

Mid Career

Minimum English Level

Basic

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

No permission to work in Japan required

Job Description

You'll be instrumental in driving revenue, acquiring new clients, and managing sales efforts through multiple channels. The role involves being account manager for existing key clients & maintain good business relationship.

Client Details

Celebrated for its genuine quality & exceptional value furnitures. Their commitment to high-quality furniture has solidified their reputation in the market.

Description

- Generate new business through diverse channels (such as cold calling and email) while promoting the complete product range in designated areas.
- Oversee the entire sales process, including developing customer proposals, negotiating terms, and nurturing strong client relationships.
- Work with internal teams to guarantee client satisfaction and streamline operational processes.

Job Offer

- Opportunity working in a thriving international environment
- Training provided
- Social Insurance & Benefits

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Farras Ferro at +81368328679.

Required Skills

- Fluency in Japanese
 - Excited working in international company
 - Background in FMCG / Consumer durable goods, such as Furniture
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Company Description

About the company:

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Responsibility:

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