



International Sales – Mexico 【Native Spanish+JLPTN3以上】

流暢・ネイティブレベルの日本語力を求める。JLPTN3の資格をお持ちの方歓迎！

Job Information

Hiring Company

New Cosmos Electric Co., Ltd

Job ID

1493768

Division

Overseas Sales

Industry

Electronics, Semiconductor

Company Type

Large Company (more than 300 employees)

Job Type

Permanent Full-time

Location

Osaka Prefecture, Osaka-shi Yodogawa-ku

Salary

3.5 million yen ~ 5 million yen

Refreshed

December 19th, 2024 13:00

General Requirements

Career Level

Entry Level

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Other Language

Spanish - Native

Minimum Education Level

Associate Degree/Diploma

Visa Status

Permission to work in Japan required

Job Description

We are seeking an additional member to join our overseas sales team in Osaka Japan.

In this position

You will be primarily responsible for expanding our sales in the Mexican market. This will be done through:

- Educating and negotiating with potential customers
- Managing relationships with dealers (代理店)
- Discovering new potential markets

- Making frequent business trips abroad (5-6 trips per year)

About the Team

As part of our overseas division, you will join a small (~15 member) but diverse international team, with team members from 9 different countries (America, France, Germany, Mexico, Korea, China, Taiwan, Thailand, Japan). Nearly all internal communication will be conducted in Japanese, however communication with clients and dealers will be conducted in Spanish/English. (You are free to communicate with coworkers in whatever language you are most comfortable.)

About New Cosmos Electric Co., Ltd

Founded in 1960, New Cosmos Electric is Japan's leading gas alarm and gas sensor manufacturer, with locations in more than 10 different countries around the world.

Required Skills**Requirements:**

- Native Spanish speaker
- JLPT N3 or higher preferred
- Business level English
- Knowledge of Mexican culture/business culture
- Currently residing in Japan

Other Desired Skills:

- Sales experience
- Familiarity with Microsoft Excel, Powerpoint

Additional Notes:

- This is a direct hire (正社員) position
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Company Description