



International Sales – Mexico 【Native Spanish+JLPTN2以上】

For residents of Japan only

Job Information

Hiring Company

[New Cosmos Electric Co., Ltd](#)

Job ID

1493768

Division

Overseas Sales

Industry

Electronics, Semiconductor

Company Type

Large Company (more than 300 employees)

Job Type

Permanent Full-time

Location

Osaka Prefecture, Osaka-shi Yodogawa-ku

Salary

4.5 million yen ~ 5 million yen

Refreshed

March 20th, 2025 03:00

General Requirements

Career Level

Entry Level

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Other Language

Spanish - Native

Minimum Education Level

Associate Degree/Diploma

Visa Status

Permission to work in Japan required

Job Description

We are seeking an additional member to join our overseas sales team in Osaka Japan.

In this position

You will be primarily responsible for expanding our sales in the Mexican market. This will be done through:

- Educating and negotiating with potential customers
- Managing relationships with dealers (代理店)
- Discovering new potential markets

- Making frequent business trips abroad (5-6 trips per year)

About the Team

As part of our overseas division, you will join a small (~15 member) but diverse international team, with team members from 9 different countries (America, France, Germany, Mexico, Korea, China, Taiwan, Thailand, Japan). Nearly all internal communication will be conducted in Japanese, however communication with clients and dealers will be conducted in Spanish/English. (You are free to communicate with coworkers in whatever language you are most comfortable.)

About New Cosmos Electric Co., Ltd

Founded in 1960, New Cosmos Electric is Japan's leading gas alarm and gas sensor manufacturer, with locations in more than 10 different countries around the world.

雇用条件

正社員（試用期間3か月）

勤務地

大阪府大阪市淀川区三津屋中2-5-4
勤務地最寄駅：阪急神戸線 神崎川駅

給与

想定年収450万円～550万円
月額（基本給）：200,000円～350,000円
固定残業手当/月：33,000円（固定残業時間20時間0分/月～20時間0分/月）
超過した時間外労働の残業手当は追加支給
昇給：あり
残業：あり

<給与補足>

・残業：営業社員は、平日の時間外手当は営業手当と営業奨励金（33,000円）に充当。固定残業代を超える労働を行った場合は別途残業代を支給。
・手当：独自で営業展開・市場開拓できる社員は営業手当増額（18,000円⇒23,000円）

勤務時間

事業場外みなし労働時間制
9:00～17:35（休憩45分）
残業時間：月平均20時間程度

休日休暇

完全週休2日制（休日は土日祝日）
年間有給休暇10日～40日（下限日数は、入社半年経過後の付与日数となります）
特別休暇、慶弔休暇、年末年始休暇、夏期休暇 他

待遇・福利厚生

通勤手当
家族手当
健康保険、厚生年金保険、雇用保険、労災保険、厚生年金基金
退職金制度（退職金（勤続3年以上））
借上社宅支給（転勤発生時）
営業手当（33000/月）、財形、退職年金、団体保険、持株会、保養所、自己啓発支援制度 他

Visa application and renewal support: Assistance with document arrangement, etc. *For residents of Japan only.

Required Skills

Requirements:

- Native Spanish speaker
- JLPT N2 or higher preferred
- Business level English
- Knowledge of Mexican culture/business culture
- Currently residing in Japan

Other Desired Skills:

- Sales experience
- Familiarity with Microsoft Excel, Powerpoint

Additional Notes:

- This is a direct hire (正社員) position

Company Description