

Sales Engineer for Packaging Adhesives (Global Leading Company)

Sales Engineer for Packaging Adhesives

Job Information

Recruiter

Michael Page

Job ID

1493562

Division

Sales Engineer for Packaging Adhesives (Global Leading Company)

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Kanagawa Prefecture

Salary

6 million yen ~ 9 million yen

Refreshed

September 10th, 2024 09:56

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

As a Sales Engineer, you will be responsible for selling packaging adhesives used in various industries such as food and beverage, pharmaceutical, and consumer goods.

Client Details

Our client is one of the multinational chemical and consumer goods company headquartered in Germany. They are world's leading companies in the adhesives, sealants, and functional coatings business, as well as a major player in the consumer goods industry.

Description

- **Business Development:** Prospecting for new customers in the food and beverage, pharmaceutical, and consumer goods industries and promoting packaging adhesives.
- **Customer Relationship Management:** Building and maintaining strong relationships with existing customers to

ensure continued business.

- **Product Development:** Collaborating with internal teams to improve product performance, reduce costs, and meet customer needs.
- **Technical Support:** Providing technical assistance and troubleshooting to customers regarding packaging adhesives.

Job Offer

- Global Environment
- Competitive salary
- Permanent Employment

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Yuka Kawase on +813 6627 6068.

Required Skills

- **Sales Experience:** Proven track record in sales, preferably in the packaging, chemical, or consumer goods industries.
- **Technical Understanding:** Strong understanding of packaging materials, adhesives, and their applications.
- **Problem-Solving:** Ability to identify and solve customer problems related to packaging applications.
- **English** (Reading and Writing level)
- **Japanese** (Fluent level)

Company Description

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