



Michael Page

www.michaelpage.co.jp

Client Support - Global Consulting Firm

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Job Information

Recruiter

Michael Page

Job ID

1493388

Industry

Other (Consulting and Professional Services)

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

3.5 million yen ~ 5 million yen

Refreshed

September 6th, 2024 16:06

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Associate Degree/Diploma

Visa Status

Permission to work in Japan required

Job Description

The role helps the company clients meet their growth objectives by developing and maintaining close relationships with their clients.

Client Details

Our client is a global consulting firm that provides market research, analysis, and consulting services to various industries.

Description

The role helps the company clients meet their growth objectives by developing and maintaining close relationships with their clients. Among the main responsibilities:

- Communicate with clients via phone, email, and in-person to understand their needs and to educate them on the company's offerings
- Effectively communicate Client Satisfaction/Dissatisfaction to relevant parties
- Achieve subscription renewals so that clients will continue accessing selected research reports, market analysis, and other services included in their subscription package

- Identify additional needs and generate qualified leads for the sales team
- Collaborate with Sales/Analyst teams to match the client needs with the company's products and services

Job Offer

- Excellent career path opportunities
- Chance to develop a variety of invaluable professional skills
- Flexible work environment

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Davide Capretta at +81 3 6832 8675.

Required Skills

The Team in Tokyo is looking for candidates with the following qualifications:

- Customer service experience
 - Proficient in Microsoft Office - Word and Excel
 - Bachelor's Degree
 - Native level of Japanese language
 - Business level of English
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Company Description

A global consulting firm that provides market research, analysis, and consulting services to various industries.