



PLAYBOOK

Senior Sales Engineer - Cybersecurity

Job Information

Recruiter

[Playbook](#)

Hiring Company

Playbook Talent Pty Ltd

Job ID

1493140

Industry

Software

Company Type

Small/Medium Company (300 employees or less) - International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

12 million yen ~ 25 million yen

Salary Bonuses

Bonuses paid on top of indicated salary.

Salary Commission

Commission paid on top of indicated salary.

Refreshed

September 4th, 2024 10:07

General Requirements

Minimum Experience Level

Over 10 years

Career Level

Mid Career

Minimum English Level

Fluent (Amount Used: English usage about 50%)

Minimum Japanese Level

Fluent

Minimum Education Level

High-School

Visa Status

Permission to work in Japan required

Job Description

This company is a pre-IPO cybersecurity vendor that is launching in Japan. They currently have a strong global presence and are growing rapidly, with another round of funding this year.

They have several customers in Japan and have hired a local Country Manager. To support the Country Manager, the company is seeking an experienced Presales Engineer to support the growth of the business in Japan.

This role will report into an English speaking manager based in Australia and will collaborate with many native English speakers across the globe.

Required Skills

- 5+ years Presales Experience with a cybersecurity vendor
 - Experience working with a fast growing technology vendor and working with global internal stakeholders
 - Exceptional understanding of information security concepts and technologies
 - Hands-on experience in administrating and troubleshooting Windows, Linux and TCP/IP networks
 - Desire to work for a start-up company
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Company Description