



# PLAYBOOK

## Senior Sales Engineer - Cybersecurity

### Job Information

**Recruiter**

[Playbook](#)

**Hiring Company**

Playbook Talent Pty Ltd

**Job ID**

1493140

**Industry**

Software

**Company Type**

Small/Medium Company (300 employees or less) - International Company

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

12 million yen ~ 25 million yen

**Salary Bonuses**

Bonuses paid on top of indicated salary.

**Salary Commission**

Commission paid on top of indicated salary.

**Refreshed**

November 13th, 2024 02:00

### General Requirements

**Minimum Experience Level**

Over 10 years

**Career Level**

Mid Career

**Minimum English Level**

Fluent (Amount Used: English usage about 50%)

**Minimum Japanese Level**

Fluent

**Minimum Education Level**

High-School

**Visa Status**

Permission to work in Japan required

### Job Description

This company is a pre-IPO cybersecurity vendor that is launching in Japan. They currently have a strong global presence and are growing rapidly, with another round of funding this year.

They have several customers in Japan and have hired a local Country Manager. To support the Country Manager, the company is seeking an experienced Presales Engineer to support the growth of the business in Japan.

This role will report into an English speaking manager based in Australia and will collaborate with many native English speakers across the globe.

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## Required Skills

- 5+ years Presales Experience with a cybersecurity vendor
- Experience working with a fast growing technology vendor and working with global internal stakeholders
- Exceptional understanding of information security concepts and technologies
- Hands-on experience in administrating and troubleshooting Windows, Linux and TCP/IP networks
- Desire to work for a start-up company

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## Company Description