

Product Manager - IT Software

Product Manager - IT SaaS

Job Information

Recruiter

Robert Half Japan Ltd.

Job ID

1492477

Industry

Software

Company Type

International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

12 million yen ~ 18 million yen

Refreshed

August 30th, 2024 16:20

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Company Profile

- This role is for a US based SaaS firm that is looking to further strengthen its presence in Japan by creating products that cater to the market's needs. The firm has been going through 30-40% YoY consistently.
- The Product Manager will define and execute strategies for new products in the Japanese market, overseeing the process from development to launch.

The Role

- Develop product vision and long-term strategies based on market needs and trends.
- Create and manage product roadmaps, including development timelines and release schedules.
- Conduct market research and gather customer feedback to drive product improvements.

- Lead project management, coordinating with teams and vendors to meet deadlines.
- Collaborate with sales and marketing to plan product launch and sales strategies.
- Design and validate revenue models for new products, ensuring business value.

Your Skills

- Bachelor's degree or higher
- 5+ years of experience as a Product Manager, especially with SaaS products.
- Strong understanding of the Japanese market and business strategy.
- Proven ability to lead cross-functional teams and manage projects.
- Excellent communication and problem-solving skills.
- Business-level English proficiency.

Location

Tokyo

Salary

12 - 18 million yen

Selling points

- Work directly with the Country Manager to create new SaaS products that suits Japan's market needs.
- Exciting plans to IPO in the Japan market.

Reference Number: 06940-0013055951

By clicking 'apply', you give your express consent that Robert Half may use your personal information to process your job application and to contact you from time to time for future employment opportunities. For further information on how Robert Half processes your personal information and how to access and correct your information, please read the Robert Half privacy notice <https://www.roberthalf.com/jp/en/privacy>. Please do not submit any sensitive personal data to us in your resume (such as such as race, beliefs, social status, medical history or criminal record) as we do not collect your sensitive personal data at this time.

お客様が「今すぐ応募」ボタンをクリックすることにより、ロバート・ハーフ（以下、当社）がお客様の応募内容を処理し、求人情報を今後随時ご連絡する目的で個人情報を使用することに明示的に同意いただいたこととなります。当社による個人情報の処理方法、またお客様自身の個人情報へのアクセスおよびその訂正に関する詳細については、プライバシー規約 (<https://www.roberthalf.com/jp/ja/privacy>) をお読みください。当社は、要配慮個人情報は預かりしておりませんので人種、信条、社会的身分、病歴、犯罪の経歴など、取扱いに特に配慮を要する個人情報は、ご提出いただく職務経歴書・レジュメ等に含めないようお願いいたします。

Company Description

Founded in 1948, Robert Half pioneered the idea of professional talent solutions and is now the world leader in placing accounting, finance, banking, and technology professionals, as well as sourcing and placing candidates for executive search.

With more than 300 offices worldwide, Robert Half makes it easy for job candidates to find the services they need, with office locations in Tokyo and Osaka, Japan.

Robert Half has been recognized as one of FORTUNE's "Most Admired Companies ®" for 25 consecutive years (February 2022).

1948年に設立されたロバート・ハーフは、プロフェッショナル人材ソリューションのパイオニアとして、現在では会計、財務、金融サービス、テクノロジー分野のプロフェッショナル人材の紹介や、エグゼクティブサーチの候補者の発掘・紹介で世界をリードする存在となっています。

世界中に300以上の拠点をもち、日本には東京と大阪に2つのオフィスを構えています。ロバート・ハーフは25年連続でFORTUNE誌の最も賞賛される企業「Most Admired Company®」の1つに選ばれました。（2022年2月）