



## Sales Specialist 👍 Exclusive job

### Job Information

**Recruiter**

SPOTTED K.K.

**Hiring Company**

U.S based Aesthetics Device Manufacturer!!

**Job ID**

1491830

**Industry**

Other (Medical, Pharmaceutical)

**Company Type**

Small/Medium Company (300 employees or less) - International Company

**Non-Japanese Ratio**

About half Japanese

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards, Shibuya-ku

**Salary**

7 million yen ~ 9 million yen

**Refreshed**

February 13th, 2025 14:01

### General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level (Amount Used: English usage about 25%)

**Minimum Japanese Level**

Native

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

### Job Description

The main duties are as follows, but since we are a small group, we will be flexible in our response.

- New development: Closing activities to acquire contracts or achieve sales (profit margins) based on monthly KPIs
- Seminar/event planning and implementation: Product explanations and study sessions for medical professionals such as doctors and nurses
- Existing customer development: Development strategy planning, implementation, and improvement/promotion plan

planning

[Products in charge] Luxury Doctor's Cosmetics, founded by an American doctor. A skin care product brand represented by serums and creams

---

### Required Skills

3+ years of experience in new sales (regardless of industry)

People who are particular about numbers and have a drive for results

Entrepreneurial spirit and flexibility 3+ years of B2B business experience

Regular car driver's license (automatic transmission acceptable)

Basic skills in Microsoft Office (Excel, Word, PowerPoint)

People who can travel nationwide

---

### Company Description