



Sales Specialist 👍 Exclusive job

Job Information

Recruiter

SPOTTED K.K.

Hiring Company

U.S based Aesthetics Device Manufacturer!!

Job ID

1491830

Industry

Other (Medical, Pharmaceutical)

Company Type

Small/Medium Company (300 employees or less) - International Company

Non-Japanese Ratio

About half Japanese

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards, Shibuya-ku

Salary

7 million yen ~ 9 million yen

Refreshed

January 2nd, 2025 01:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level (Amount Used: English usage about 25%)

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

The main duties are as follows, but since we are a small group, we will be flexible in our response.

- New development: Closing activities to acquire contracts or achieve sales (profit margins) based on monthly KPIs
- Seminar/event planning and implementation: Product explanations and study sessions for medical professionals such as doctors and nurses
- Existing customer development: Development strategy planning, implementation, and improvement/promotion plan

planning

[Products in charge] Luxury Doctor's Cosmetics, founded by an American doctor. A skin care product brand represented by serums and creams

Required Skills

3+ years of experience in new sales (regardless of industry)

People who are particular about numbers and have a drive for results

Entrepreneurial spirit and flexibility 3+ years of B2B business experience

Regular car driver's license (automatic transmission acceptable)

Basic skills in Microsoft Office (Excel, Word, PowerPoint)

People who can travel nationwide

Company Description