



## CAM (Computer Aided Manufacturing) Sales Manager

### Job Information

**Hiring Company**

[SolidCam Japan K.K.](#)

**Job ID**

1491129

**Industry**

Other (IT, Internet, Gaming)

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

Negotiable, based on experience ~ 7.5 million yen

**Refreshed**

April 23rd, 2025 03:00

### General Requirements

**Minimum Experience Level**

Over 6 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level

**Minimum Japanese Level**

Native

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

### Job Description

#### CAM (Computer Aided Manufacturing) Sales Manager - Japan Market

**Company:** SolidCAM

**Location:** Tokyo/ Nagoya

**About SolidCAM:**

SolidCAM is a global leader in Computer-Aided Manufacturing (CAM) software solutions, renowned for its seamless integration and toolpath associativity with SolidWorks, its ease of use, advanced manufacturing capabilities and cutting-edge technologies, including revolutionary iMachining and best support for Multi-Channel Mill Turn and Swiss CNC machines. Our innovations provide customers with a competitive advantage that only SolidCAM can deliver.

**Job Overview:**

SolidCAM is seeking a highly skilled CAM Sales Manager in Japan's Market, preferably with experience in selling of our CAM software competitors, to join our team in Tokyo/ Nagoya. This role involves promoting and selling our CAM software solutions, leveraging knowledge of CNC technology and the Japanese market, to drive sales and customer satisfaction.

**Key Responsibilities:**

- Promote and sell SolidCAM software solutions to CNC manufacturing customers in Japan.

- Understand customer needs and provide tailored solutions to meet their requirements.
- Present the features and benefits of SolidCAM products to potential clients.
- Build and maintain strong relationships with customers and partners.

**What We Offer:**

- Opportunity to work with a global leader in CAM software solutions.
- Collaborative and innovative work environment.
- Competitive salary and benefits package.
- Professional development and growth opportunities.

If you are passionate about CAM software and have the sales skills and experience, we are looking for you to join us

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## Required Skills

**Qualifications:**

- At least 5 years of experience in selling CAM for CNC machines.
  - Proven experience from selling competing CAM software companies
  - Good knowledge of the Japanese market and CNC technology.
  - Experience in sales of CAM software in Japan.
  - Strong communication and presentation skills.
  - Ability to work independently and as part of a team.
  - Proficiency in English.
  - Willingness to frequent travel both locally and outstation, due to the fieldwork nature of the Job.
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## Company Description