



CAM (Computer Aided Manufacturing) Sales Manager

Job Information

Hiring Company
[SolidCam Japan K.K.](#)
Job ID

1491129

Industry

Other (IT, Internet, Gaming)

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

Negotiable, based on experience ~ 7.5 million yen

Refreshed

February 26th, 2025 03:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

CAM (Computer Aided Manufacturing) Sales Manager - Japan Market

Company: SolidCAM

Location: Tokyo/ Nagoya

About SolidCAM:

SolidCAM is a global leader in Computer-Aided Manufacturing (CAM) software solutions, renowned for its seamless integration and toolpath associativity with SolidWorks, its ease of use, advanced manufacturing capabilities and cutting-edge technologies, including revolutionary iMachining and best support for Multi-Channel Mill Turn and Swiss CNC machines. Our innovations provide customers with a competitive advantage that only SolidCAM can deliver.

Job Overview:

SolidCAM is seeking a highly skilled CAM Sales Manager in Japan's Market, preferably with experience in selling of our CAM software competitors, to join our team in Tokyo/ Nagoya. This role involves promoting and selling our CAM software solutions, leveraging knowledge of CNC technology and the Japanese market, to drive sales and customer satisfaction.

Key Responsibilities:

- Promote and sell SolidCAM software solutions to CNC manufacturing customers in Japan.

- Understand customer needs and provide tailored solutions to meet their requirements.
- Present the features and benefits of SolidCAM products to potential clients.
- Build and maintain strong relationships with customers and partners.

What We Offer:

- Opportunity to work with a global leader in CAM software solutions.
- Collaborative and innovative work environment.
- Competitive salary and benefits package.
- Professional development and growth opportunities.

If you are passionate about CAM software and have the sales skills and experience, we are looking for you to join us

Required Skills

Qualifications:

- At least 5 years of experience in selling CAM for CNC machines.
 - Proven experience from selling competing CAM software companies
 - Good knowledge of the Japanese market and CNC technology.
 - Experience in sales of CAM software in Japan.
 - Strong communication and presentation skills.
 - Ability to work independently and as part of a team.
 - Proficiency in English.
 - Willingness to frequent travel both locally and outstation, due to the fieldwork nature of the Job.
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Company Description