



Client Delivery Manager

Creating impactful brand strategy

Job Information

Recruiter

PERSOL CAREER CO., LTD. (Bilingual Recruitment Solutions)

Hiring Company

Job-00273547

Job ID

1490831

Industry

IT Consulting

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

8 million yen ~ 10 million yen

Refreshed

August 30th, 2024 01:00

General Requirements

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

You will play a role in leading in driving insights to the clients by running the project from start to finish. This includes tasks like data analysis and report writing and client management.

Main responsibilities:

- Lead research studies from proposal through to analysis and reporting.
- Build positive relationships with key clients on day-to-day basis.
- Work/Lead Associates and Senior Associates to ensure quality and timely delivery and help train new members to the team.
- Leading a project crafted to increase efficiencies, automation, and quality of output.
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- Contribute to the solution strategy

Required Skills

Minimum requirements:

- At least 5 years validated experience in a research/consumer insights space
- Strong analytical skills
- Fluent in Japanese
- Basic Business Level in English
- Commercial mindset, with emphasis on the application of research/analytics to solving client business problems is critical
- Desire to challenge the status quo, able to see new ways of doing things and develop action plans to inspire change and achieve strategic goals
- Effective communicator, presenter, and influencer
- Ability to build positive relationships with internal and external partners
- Ability to understand sophisticated methodological concepts and explain these to others

Company Description

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