

Semiconductor _ Sales Account Manager (Tokyo)

Sales Account Manager (Semiconductor)

Job Information

Recruiter

Michael Page

Hiring Company

World's top Semiconductor company

Job ID

1490154

Division

Electronics and Automotive

Industry

Electronics, Semiconductor

Company Type

Small/Medium Company (300 employees or less) - International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

7 million yen ~ 10 million yen

Refreshed

August 14th, 2024 11:31

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

* Sales Account Manager is responsible for Key Accounts in Japan related to Consumer, IoT and Mobile Business

* Executing account plan to achieve sales targets, forecasting and pipeline management (SFDC)

Client Details

With one of the world's largest share of the in-vehicle semiconductor market. Headquartered in Europe and with a very strong Market in Japan

Description

■ Responsible for accounts in the industrial, network infrastructure, and IoT alliance segments

■ In line with global strategies, work with relevant departments at each base (HQ) to plan and execute sales strategies for customers

■ To become a strategic partner for customers, identify decision makers and build relationships

■ Identify and capture new opportunities to win across the entire portfolio

Job Offer

- Competitive salary and performance-based incentives.
- Comprehensive benefits package, including health insurance.
- Opportunities for career growth and professional development.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Vitalis Menya on +813 6627 6053.

Required Skills

☆ 3+ years of working experience in Semiconductor industry (BtoB sales experience is Welcome)

☆ Fluent Japanese and English speaker with good communication and presentation skills

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