

Business Development - Semiconductor Equipment

BD Manager - Semiconductor Equipment

Job Information

Recruiter

Michael Page

Job ID

1490109

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

13 million yen ~ 17 million yen

Refreshed

August 13th, 2024 14:03

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

As a Senior Business Development Manager, you will be responsible for managing DUV business development for customers in Japan. Your responsibilities will include working closely with existing customers to understand their challenges and address those challenges with existing or potentially new solutions we can offer.

Client Details

Our client is a global manufacturer of semiconductor manufacturing equipment. Founded in 1984 and with over 40,000 employees globally, our client boasts a strong global presence in over 60 locations and is in the forefront of innovation and technology in the semiconductor manufacturing equipment field. .

Description

- Translate customer's technical requirements and challenges to tangible solutions.
- Collaborate with internal teams and customers to develop most efficient solutions.
- Generate and oversee customer adoption strategies for new solutions.

Job Offer

- Annual Salary up to 17,000,000 JPY, including bonuses and incentives.
- Flexible work environment, with a chance to work from home 2 days/week.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sultan Anvarov on +81 3 6832 8966.

Required Skills

- Proven work experience in sales and business development in the semiconductor industry.
- Ability to work independently with a sense of ownership and responsibility.
- Strong ability to understand and foresee market trends in the industry.
- Technical background in the semiconductor industry is a plus.

Language Proficiency:

- **Japanese:** Native level.
 - **English:** Business level.
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Company Description

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