



Michael Page

www.michaelpage.co.jp

Sales Manager - Toyota Group

Sales Manager Global Semicon Company

Job Information

Recruiter

Michael Page

Job ID

1490014

Industry

Electronics, Semiconductor

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

2.5 million yen

Refreshed

August 9th, 2024 15:47

General Requirements

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

- The Sales Manager will focus on the clients from automotive industry with a strong focus in Toyota group as well as the tier 1 suppliers associated with the group.
- The candidate will be a strategic key account manager, make the business plan and drive the business associated with the global business goal.

Client Details

- My client is a leading manufacturer of discrete semiconductor components, offering high quality and competitively priced Power Rectifiers, TVS, MOSFETs, Analog Voltage Regulators, and Small Signal Diodes.
- They support major global customers in Power systems, Automotive, Lighting and other business in Global Market.

Description

- Drive the development and execution of sales plans aligned with our strategic objectives for the Japan market.
- Formulate and implement local marketing strategies, expand branch office reach, and cultivate new market opportunities to achieve ambitious sales targets.

Job Offer

- Can be located in Tokyo or Osaka or Nagoya (flexible on the location)
- Competitive salary and benefits

To apply online please click the 'Apply' button below.

For a confidential discussion about this role please contact Faye Pan on +813 6832 8988.

Required Skills

- Familiar with power products from semiconductor industry that selling to automotive manufacturers.
 - Proven track record of key account management as well as new business development.
 - Able to work independently and would require business level of English as will have to communication with global team frequently.
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Company Description

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