



【800～1200万円】 Sales Representative and Business development

営業推進・企画のご経験のある方は歓迎です。

Job Information

Recruiter

JAC Recruitment Co., Ltd.

Hiring Company

非公開

Job ID

1488081

Industry

Automobile and Parts

Company Type

International Company

Job Type

Permanent Full-time

Location

Kanagawa Prefecture

Salary

8 million yen ~ 12 million yen

Work Hours

09:00 ~ 18:00

Holidays

【有給休暇】初年度 10日 1か月目から 【休日】完全週休二日制 土 日 GW 夏季休暇 土日、年末年始、ゴールデンウィーク、...

Refreshed

August 29th, 2024 01:00

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

【求人No NJB2200319】

POSITION SUMMARY:

Maximize market share and profitability working with sales manager

Pursue new business for new products and new applications in line with CS (Connection Systems) segment strategy and profitability targets

Support all projects and programs associated with Nissan other JOEMs and Tier1s in order to reach the above objectives

from harness tier perspective.

Perform critical analysis for products that will drive value for our customers

Build SAP (Strategic Action Plan) and Budget data files including monitoring of JOEM car production figures

Build customer intimacy in collaboration with Global sales and Engineering teams.

Collaborate with major Japanese harness suppliers build strategies and develop strategies for expanding our business in Japan.

Required Skills

EXPERIENCE KNOWLEDGE REQUIRED:

- More than 5 years of experience in sales and marketing of automotive parts

SKILLS REQUIRED:

- English communication and computer applications

PERSONALITY TRAIT:

- Effective functional leader and good teamwork player
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Company Description

ご紹介時にご案内いたします