



「プロだからわかる、あなたのスキルが活躍の場所」
60以上の業界・職種に特化した専門チームがサポート

Robert—
—Walters

【英語を活かす】カンントリーマネージャー/ Country Manager

ロジスティクス組織にて、カンントリーマネージャーの求人がございます。

Job Information

Recruiter

Robert Walters Japan (ロバート・ウォルターズ)

Hiring Company

ロジスティクス組織

Job ID

1487466

Industry

Logistics, Storage

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

10 million yen ~ 15 million yen

Work Hours

お問い合わせください

Holidays

完全週休2日制, 土日祝日休み, 有給休暇

Refreshed

July 29th, 2024 15:44

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

An international logistics organisation is searching for a Country Manager. The selected candidate will be managing the full spectrum of sales, operation, and financial functions through functional managers.

A global leader in integrated logistics solutions, offering a comprehensive range of services. The company excels in providing end-to-end logistics services, including ocean and air freight, warehousing, project cargo, and supply chain management.

Keywords:

ロジスティクス, 営業, オペレーション, ファイナンス, マネジメント, サプライチェーン, 貨物オペレーション, 外資系

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Responsibilities:

- Implement decisions taken during various review and budget meetings in line with organisational goal
- Lead and monitor trade lane development, product, pricing, and business development strategies
- Ensure all reports are prepared as per guidelines set by the corporate office in respective areas of finance, sales, operations, and administrative matters
- Understand the competitor's strategy and suggest counter strategies or other innovations to fight the competition
- Establish performance and productivity goals that are aggressive, real, and tied to overall company strategy and goals for the country
- Lead the team of managers in sales efforts, including developing new business, and revenue-generating activities

Requirements:

- Bachelor's degree or above in a logistics-related major is preferred
- More than 15 years of experience in ocean freight operations and business development in a freight forwarding company
- More than 10 years of experience in a management position
- Prior risk management experience
- Good P&L Management skills
- Proficient in Japanese; business level English

Company Description

We've been a driving force in the Japanese bilingual recruitment market, providing high quality candidates for our clients and access to the best jobs for over 20 years. We operate a team-based profit share system which, we believe, sets us apart from the majority of competitors by enabling us to always put the interests of our clients and candidates first. That means we can find the best fit for employer and job seeker, and we never push people into unsuitable roles.