



JAC Recruitment

We are recruitment specialists around the globe

Vietnam



## [EN] Sales Executive (Mold) (PR/093814)

**Manage the entire sales process**

### Job Information

#### Recruiter

JAC Recruitment Vietnam Co., Ltd

#### Job ID

1486962

#### Industry

Other (Manufacturing)

#### Company Type

International Company

#### Job Type

Permanent Full-time

#### Location

Vietnam

#### Salary

Negotiable, based on experience

#### Refreshed

November 11th, 2024 05:00

### General Requirements

#### Minimum Experience Level

Over 3 years

#### Career Level

Mid Career

#### Minimum English Level

Business Level

#### Minimum Japanese Level

None

#### Minimum Education Level

Bachelor's Degree

#### Visa Status

No permission to work in Japan required

### Job Description

#### JOB RESPONSIBILITIES

- Conduct sales presentations and product demonstrations to showcase the features and benefits of the company's offerings to the client and internal group members
- Identify, target, build, and maintain long-lasting customer relationships
- Manage the entire sales process from lead generation to closing deals, including negotiation, contract signing, and post sales follow-up to ensure customer satisfaction.
- Prepare and submit sales reports, forecasts, and market intelligence to the management team to provide insights and contribute to strategic decision-making.

### Required Skills

**JOB REQUIREMENTS**

- English level: Advanced (>TOEIC 700)
- Excellent communication and strong negotiation skill
- Willingness to travel as needed to meet with clients and attend industry events
- Candidates with sales experience within the mold industry and be able to read mold drawings are preferred

**BENEFITS**

- Salary: 19,000,000~24,000,000 (negotiable depending on candidate's experience and availability)
- Social insurance
- Annual income is 13 months of monthly salary (12 months + 1 month of pre-Tet bonus)
- Commute and Meal Allowance

---

Company Description