



[EN] Sales Executive (Mold) (PR/093814)

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1486962

Industry

Other (Manufacturing)

Company Type

International Company

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

July 22nd, 2024 17:32

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Bachelor's Degree

Visa Status

No permission to work in Japan required

Job Description

JOB RESPONSIBILITIES

- Conduct sales presentations and product demonstrations to showcase the features and benefits of the company's offerings to the client and internal group members
- Identify, target, build, and maintain long-lasting customer relationships
- Manage the entire sales process from lead generation to closing deals, including negotiation, contract signing, and post sales follow-up to ensure customer satisfaction.
- Prepare and submit sales reports, forecasts, and market intelligence to the management team to provide insights and contribute to strategic decision-making.

Required Skills

JOB REQUIREMENTS

- English level: Advanced (>TOEIC 700)
- Excellent communication and strong negotiation skill
- Willingness to travel as needed to meet with clients and attend industry events
- Candidates with sales experience within the mold industry and be able to read mold drawings are preferred

BENEFITS

- Salary: 19,000,000~24,000,000 (negotiable depending on candidate's experience and availability)
 - Social insurance
 - Annual income is 13 months of monthly salary (12 months + 1 month of pre-Tet bonus)
 - Commute and Meal Allowance
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Company Description