



JAC Recruitment

We are recruitment specialists around the globe

Vietnam



Project Sales (PR/093808)

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1486322

Industry

Other (Manufacturing)

Company Type

International Company

Job Type

Permanent Full-time

Location

Vietnam, Hanoi

Salary

Negotiable, based on experience

Work Hours

8:00- 17:20 from Monday – Friday

Refreshed

July 19th, 2024 14:15

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Other Language

Korean - Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

No permission to work in Japan required

Job Description

Position: Project Sales Engineer

Quantity: 01 person

Workplace: HN Office

JOB RESPONSIBILITIES

Main job:

- Developing new project, customer (except Korean / EVN PJTs) assigned by Sales Manager/ BOD.

- Cooperating with Partner for technical support & sales development with strategic products.
 - Focusing on FDI project segment (Japan, China,...), high-specs, infrastructure, industry & industrial zone.
 - Collecting installbases and providing after-sales service business (maintenance, retrofit).
 - Preparing presentations to explain our company's products or services to customers.
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Required Skills

JOB REQUIREMENTS

[Requirement]

- Graduated University/College in Electrical/ Electronics/ Automation or related field
- Foreign language: Good communication in English or Korean
- Experience: 1-2 years working experience in electrical or related field.
- Personal ability/skill:
 - Have experience or familiar with electrical equipment market.
 - Attention to detail, proactive, ability to work in a cooperative and team-oriented environment.
 - Eager to get more new customers.
 - Willingness to absorb new knowledge and technologies.
 - Strong ability to analyze and solve problems.
 - Have knowledge about power industrial sector is an advantage.

BENEFITS

- Bonus: 13th month salary (fixed) + 14th, 15th month salary if company has profit.
 - Summer holiday: 5 days/year.
 - Healthcare insurance package for employee and wife/husband, accident insurance 24/24h
 - Many benefits for employee and employee's children....
 - Working time: 8:00- 17:20 from Monday – Friday
 - Estimate interview schedule: ASAP
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Company Description