



JAC Recruitment

We are recruitment specialists around the globe

Vietnam



## Project Sales (PR/093808)

**Developing new project, customer**

### Job Information

#### Recruiter

JAC Recruitment Vietnam Co., Ltd

#### Job ID

1486322

#### Industry

Electronics, Semiconductor

#### Company Type

International Company

#### Job Type

Permanent Full-time

#### Location

Vietnam, Hanoi

#### Salary

Negotiable, based on experience

#### Work Hours

8:00- 17:20 from Monday – Friday

#### Refreshed

November 8th, 2024 16:00

### General Requirements

#### Minimum Experience Level

Over 3 years

#### Career Level

Mid Career

#### Minimum English Level

Business Level

#### Minimum Japanese Level

None

#### Other Language

Korean - Business Level

#### Minimum Education Level

Bachelor's Degree

#### Visa Status

No permission to work in Japan required

### Job Description

Position: Project Sales Engineer

Quantity: 01 person

Workplace: HN Office

### JOB RESPONSIBILITIES

## Main job:

- Developing new project, customer (except Korean / EVN PJTs) assigned by Sales Manager/ BOD.
  - Cooperating with Partner for technical support & sales development with strategic products.
  - Focusing on FDI project segment (Japan, China,...), high-specs, infrastructure, industry & industrial zone.
  - Collecting installbases and providing after-sales service business (maintenance, retrofit).
  - Preparing presentations to explain our company's products or services to customers.
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## Required Skills

**JOB REQUIREMENTS**

## [Requirement]

- Graduated University/College in Electrical/ Electronics/ Automation or related field
- Foreign language: Good communication in English or Korean
- Experience: 1-2 years working experience in electrical or related field.
- Personal ability/skill:
  - Have experience or familiar with electrical equipment market.
  - Attention to detail, proactive, ability to work in a cooperative and team-oriented environment.
  - Eager to get more new customers.
  - Willingness to absorb new knowledge and technologies.
  - Strong ability to analyze and solve problems.
  - Have knowledge about power industrial sector is an advantage.

**BENEFITS**

- Bonus: 13th month salary (fixed) + 14th, 15th month salary if company has profit.
  - Summer holiday: 5 days/year.
  - Healthcare insurance package for employee and wife/husband, accident insurance 24/24h
  - Many benefits for employee and employee's children....
  - Working time: 8:00- 17:20 from Monday – Friday
  - Estimate interview schedule: ASAP
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## Company Description