

Sales Excellence Senior Manager@Global healthcare firm (18m)

Sales Excellence Senior Manager

Job Information

Recruiter

Michael Page

Job ID

1486159

Industry

Medical Device

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

16 million yen ~ 18 million yen

Refreshed

July 15th, 2024 20:44

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

To drive competitiveness of our client sales organization to add a significant value towards their main competitors.

Client Details

Global (No.1) healthcare firm, leader in the market with more than 20 years of presence in Japan. They have recently introduced a new DE&I policy, making one of the most attractive places to work in the market.

Description

- * Lead team of Business Intelligence, SFE strategy and Selling Skill training to drive competitiveness.
- * Establish Business Intelligence model of descriptive, predictive and prescriptive analytics.
- * Co-drive SFE Strategy with sales leaders.

Job Offer

- * Flexible working style, including remote work.
- * Competitive salary, benchmarked as best in the industry.

* Possibility to engage with local and international customers, including cross-function work with multidisciplinary teams.

To apply online please click the 'Apply' button below.

For a confidential discussion about this role please contact Eduardo Takara on +813 6832 8678.

Required Skills

- * 5+ years' experience for sales or marketing department.
 - * 5+ years' experience for SFE (or similar functions) ideally at a medical device / pharmaceutical company.
 - * Good interpersonal skills.
 - * Business level of English and fluent Japanese.
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Company Description

Global (No.1) healthcare firm, leader in the market with more than 20 years of presence in Japan. They have recently introduced a new DE&I policy, making one of the most attractive places to work in the market.