



JAC Recruitment

We are recruitment specialists around the globe

Vietnam



Sales Executive (PR/093796)

Job Information

Recruiter
[JAC Recruitment Vietnam Co., Ltd](#)
Job ID

1486110

Industry

Other (IT, Internet, Gaming)

Company Type

International Company

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

July 19th, 2024 13:55

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Fluent

Minimum Japanese Level

Daily Conversation

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

JOB RESPONSIBILITIES

- Search and develop relationships with customers (manufacturing companies, construction and installation contractors in Vietnam)
- Develop and maintain good relationships with customers based on the customer list provided by the company
- Build and maintain relationships with customers across all sales stages
- Work closely with technical teams to understand customer needs and conduct on-site project surveys. Update customer status on the company's sales system
- Achieve assigned sales volume
- Going on business trips to provinces/cities other than HCM & Hanoi (infrequent)
- Develop and implement strategies and business plans to achieve the company's sales goals
- Prepare weekly and monthly reports for superiors

Required Skills

JOB REQUIREMENTS

- College level or higher in Business Administration, Economics, or Mechanical Engineering
- At least 01 years of experience in sales and market development
- Fluency in English - Basic Japanese communication (N3 or above)

BENEFITS

- Salary: 15M ~ 25M Gross (Negotiable depending on experience)
- 13th-month salary and salary review once per year
- Health care insurance & accident insurance
- Pick up Bus/ Car
- Free lunch in the cafeteria

Company Description