



JAC Recruitment

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Vietnam



[EN] Sales Executive Construction (PR/093636)

Job Information

Recruiter
[JAC Recruitment Vietnam Co., Ltd](#)
Job ID

1486087

Industry

Other (Infrastructure)

Company Type

International Company

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

July 19th, 2024 14:41

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Bachelor's Degree

Visa Status

No permission to work in Japan required

Job Description

JOB RESPONSIBILITIES

- Seek out new sales opportunities
- Build and maintain strong, long-lasting customer relationships
- Present and demonstrate the company's software solutions to potential clients
- Negotiate contracts and close agreements to maximize profits

Required Skills

JOB REQUIREMENTS

- Achieved Bachelor's Degree
- Having at least 1 year experience in Sales
- Prefer who has experience in construction
- Good communication and negotiation skills

- Intermediate English level is preferred (\geq TOEIC 550), but not a must

JOB BENEFITS

- Salary: 10-25 million VND (Gross) depending on abilities/experience with local Construction customers.
 - 13th Month Salary - Sales Incentive depending on performance
 - All benefits in accordance with Labor Law and company's regulation.
 - Social insurance, health insurance.
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Company Description