



JAC Recruitment

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Vietnam



SALES ENGINEER (PR/093851)

Job Information

Recruiter

JAC Recruitment Vietnam Co., Ltd

Job ID

1485926

Industry

Machinery

Company Type

International Company

Job Type

Permanent Full-time

Location

Vietnam

Salary

Negotiable, based on experience

Refreshed

July 19th, 2024 14:05

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

None

Minimum Education Level

Bachelor's Degree

Visa Status

No permission to work in Japan required

Job Description

JOB RESPONSIBILITIES

[Responsibility]

- Proposal-based sales to Japanese manufacturing companies that have expanded into Vietnam
- Work Ratio: 80% existing sales, 20% new sales
- Proposing a wide range of industrial and processing machinery according to client needs

Required Skills

JOB REQUIREMENTS

[Requirement]

- Age: Around 30 years old (candidates in their 40s with experience are also welcome)
- Essential Skills: Communication skills, high motivation for growth
- Experience: Sales experience in machinery preferred, technical experience in machinery acceptable for candidates without sales experience

[Required Skills]

- English proficiency (Japanese proficiency is a plus)
- Persistence
- Communication skills

[Salary]

- 400 USD to 1500 USD (Gross) *Depending on experience

BENEFITS

[Benefits]

- Annual salary increase (April)
- Annual bonus (January)
- Incentive system available
- Commuting by motorcycle is possible

[Other Information]

- Ability to work with a sense of urgency
- Opportunity to negotiate with major Japanese manufacturers
- During the two-month probationary period, salary will be 85% of the regular pay
- The direct supervisor will be Japanese

Company Description