

## Ecommerce Manager

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## Job Information

## Recruiter

Michael Page

## Job ID

1485852

## Industry

Other

## Company Type

Large Company (more than 300 employees) - International Company

## Job Type

Permanent Full-time

## Location

Tokyo - 23 Wards

## Salary

10 million yen ~ 11 million yen

## Salary Bonuses

Bonuses paid on top of indicated salary.

## Refreshed

July 9th, 2024 16:47

## General Requirements

## Minimum Experience Level

Over 3 years

## Career Level

Mid Career

## Minimum English Level

Fluent

## Minimum Japanese Level

Fluent

## Minimum Education Level

Bachelor's Degree

## Visa Status

Permission to work in Japan required

## Job Description

Develop and implement e-commerce strategies across digital commerce platforms to achieve profitable year-over-year growth.

## Client Details

Our client is a renowned global leader in premium rum and spirits, known for blending tradition with innovation and making a substantial global impact.

## Description

- Create and execute e-commerce strategies across the entire digital commerce portfolio.
- Set and track key performance indicators (KPIs) for daily and periodic performance evaluation.
- Drive sales and profitability through innovative approaches including JBP negotiations, CRM, revenue growth management, digital shelf optimization, SEO, promotional activities, and maintenance of digital commerce platforms

#### **Job Offer**

- Competitive base salary: 10-11 million yen per year with a 20% incentive.
- Annual salary review and opportunities for salary increases.
- Flexible work arrangements with a standard option of 3 days work from home per week.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Minh Tran on +813 6832 8947.

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#### **Required Skills**

- Proven experience in developing and executing e-commerce strategies to achieve growth targets.
  - Strong analytical skills and ability to track and interpret performance metrics.
  - Ability to collaborate effectively with cross-functional teams and drive business initiatives.
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