

Director of FinTech

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Job Information

Recruiter

Robert Half Japan Ltd.

Job ID

1484938

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

11 million yen ~ 16 million yen

Refreshed

July 1st, 2024 17:40

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Executive

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Selling points

- Great culture around teamwork and intellectual curiosity within a diverse employee.
- Access to an international network and an entrepreneurial culture.
- Opportunity to build relationships and initiatives with MNCs and startups, ensuring career growth and support from a dedicated team.

Company Profile

- Renowned accelerator and venture capital firm with a big global presence with over 40 locations.

The Role

- Develop and implement growth strategies for the Fintech vertical, fostering partnerships and ensuring success.
- Plan and execute tailored sessions and activities for startups and stakeholders in the accelerator program.
- Cultivate and manage strong relationships with corporate clients, overseeing contract renewals and onboarding

efforts.

- Forge connections with media, incubators, investors, and other strategic partners to expand the ecosystem.
- Manage outreach to mentors and advisors involved in the accelerator program.
- Oversee logistics for related events.
- Plan and execute marketing campaigns and outreach activities to promote the program.
- Take charge of improving accelerator program operations, including team development, process optimization, and introducing new tools for efficiency.

Your Skills

- Native Japanese speaker and business-level proficiency in English.
- Bachelor's degree or higher in Business Administration or Finance preferred.
- Over 5 years of successful experience in consulting or strategic account management within the Financial Services Industry (FSI).
- Proven expertise in startups, open innovation, and new business creation, with a keen understanding of industry trends.
- Dedicated to catalyzing impactful change within leading Japanese corporations.
- Exceptional communication skills to engage effectively with stakeholders across all levels.
- Strong analytical prowess and problem-solving abilities to tackle complex challenges innovatively.
- Enthusiastic about contributing to the innovation ecosystem and proactively initiating initiatives for societal benefit.
- Demonstrated capacity to handle multiple high-profile projects simultaneously, ensuring meticulous attention to detail and top-quality execution.

Location

- Tokyo 23 Wards

Salary

- 11,000,000 yen - 16,000,000 yen

Reference number : 06940-0013014020

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Company Description

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With more than 300 offices worldwide, Robert Half makes it easy for job candidates to find the services they need, with office locations in Tokyo and Osaka, Japan.

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