



MichaelPage

www.michaelpage.co.jp

Technical Sales - Engineering Plastics

Technical Sales - Engineering Plastics

Job Information

Recruiter

Michael Page

Job ID

1484579

Industry

Bank, Trust Bank

Job Type

Permanent Full-time

Location

Kanagawa Prefecture

Salary

7.5 million yen ~ 9 million yen

Refreshed

June 27th, 2024 07:30

General Requirements

Career Level

Mid Career

Minimum English Level

None

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

The role involves promoting the company's products to automotive, industrial, and other companies. Understanding customer needs, and creating sales forecasts. You will also build relationships with clients, and go on business trips throughout Japan.

Client Details

One of the most well known global company within the industry, with historic backgrounds. Continuously thriving for economic success with environmental protection and social responsibility.

Description

- Technical Expertise and Communication
- Solution Selling and Presentations
- Closing Deals and Negotiations
- Customer Relationship

Job Offer

- Competitive Salary

- Working Remotely
- International Environment
- Stable Career
- Career Growth Opportunities

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Sieffre Nagashima.

Required Skills

- Strong understanding of the products or services they're selling.
 - Understanding the customer's industry, challenges, and technical needs.
 - Strong communication skills.
 - Business level Japanese.
 - Background in sales.
-

Company Description

We are the No. 1 supplier into most of the major foreign headquartered Companies across Tokyo and have an office of over 200 Consultants here in Japan. As a result, we attract some of the strongest candidates available. We have been operating in Japan for over thirteen years and have an International presence enabling us to draw on a network which spans across 161 offices in 33 countries worldwide. In particular, the Asia Pacific region in line with our US, UK and Australian offices work closely to share market knowledge and information as well as candidates & clients in a discretionary manner.