

JUST LEGAL

【No experience necessary!】 Associate Consultant

Earn more than 20 million yen in 5 years

Job Information

Hiring Company

[Just Legal K.K.](#)

Job ID

1481703

Industry

Recruitment Agency

Company Type

Small/Medium Company (300 employees or less)

Non-Japanese Ratio

Majority Japanese

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards, Minato-ku

Train Description

Chiyoda Line Station

Salary

3.5 million yen ~ 4.5 million yen

Salary Commission

Commission paid on top of indicated salary.

Work Hours

9:00~18:00 (実働8h/休憩1h)

Refreshed

April 28th, 2025 07:00

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

No experience necessary! You will receive local and international training to become a successful 'Legal Recruitment Consultant'. Earn more than 20 million yen in 5 years!

About us:

We at **Just Legal** are a specialized search firm with an outstanding reputation for supporting career transitions in the legal compliance sector. Established in 2014, between all senior members of the firm, we have over 20 years of industry experience and strong connections in financial institutions, law firms, the pharmaceutical industry, and the IT sector.

Due to an increase in client job requests, we are looking to hire associates to start as trainee consultants. Even if you start with no experience in the recruitment industry, you can aim to become a consultant with an annual income of 15 million yen in two years. We will train you to achieve this goal. In five years, you could potentially aim for an annual income of 35 million yen.

Key points of Just Legal:

- **International Environment:** A work environment where English is commonly used, with a team of both Japanese and foreign nationals of different countries around the world.
- **Structured Training:** Regardless of your level of experience, you will be trained by colleagues based locally in Tokyo, or outside in England and other countries. All training provided by professionals with more than 10 years of experience in legal recruitment.
- **High-Earning Potential:** This role will give you the possibility of achieving an annual income of over 35 million yen by your 6th year as a recruiter.

What sets us apart:

- **Market Presence:** We have the largest and strongest presence in the legal and compliance market in Japan. Our members, with more than 20 years of experience, have direct connections with the most influential, prestigious and strongest organizations, law firms, and financial institutions in Japan.
- **Collaborative Environment:** Unlike many specialized recruitment agencies, we encourage collaboration. We receive more job requests than our current consultants can handle, creating a need to quickly train and share work and responsibilities with new consultants.

Job description:

In 2 to 5 years, you will aim to become a consultant who consistently supports high-level professionals within the legal and compliance market. Initially, you will start by contacting candidates over the phone and email. These contacts will potentially become your candidates in the future.

Specific tasks include:

- Listing contact points: Based on client requirements, list potential candidates to contact.
- Contacting candidates: Reach out via phone call or digitally.
- Project support: Assists colleagues with various projects, and receive support from colleagues for own projects.
- Market research: Conduct market research, primarily in the private practice sector.

Required Skills**Job requirements:**

1. Recent graduates are welcome to apply.
2. No legal knowledge is required.
3. Language proficiency: We require native or fluent Japanese language skills and the possibility of communicating in English fluently.
4. Being comfortable making phone calls

Ideal candidate traits:

- Strong desire to succeed
- Proactive learning
- Multi-tasker
- Enjoys long-term relationship building

Employment details:

1. Employment type: Full-time employee
2. Probation period: 3 months (NO change in working conditions during this period)
3. Bonuses: No regular bonuses, commissions are paid based on successful candidate placement support.
4. Working hours: 9 am to 6 pm

Company Description