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Retail Manager at a Italian Luxury Brand

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Job Information

Recruiter[Michael Page](#)**Job ID**

1475155

Industry

Other

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

8 million yen ~ 9 million yen

Refreshed

August 16th, 2024 02:00

General Requirements

Career Level

Mid Career

Minimum English Level

Daily Conversation

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Lead retail operations for a prestigious fashion brand in Tokyo, focusing on new store development, sales promotion, and effective team management to achieve annual budget and future growth targets.

Client Details

Join a leading player in the luxury fashion industry, dedicated to fostering a diverse and collaborative work environment. Embrace the challenge of driving change and innovation while upholding social responsibility and integrity.

Description

- Gather customer feedback to drive sales strategies.
- Collaborate with stakeholders to optimize sales performance.
- Supervise retail network and ensure achievement of objectives.
- Plan and execute retail development strategies.
- Manage relationships with key partners and analyze market trends.

Job Offer

- Career advancement opportunities aligned with company growth.
- Exposure to a global luxury brand.
- Competitive compensation package and benefits.

To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Erina Ido on +813 6627 6073.

Required Skills

- Strong strategic planning and people management skills.
 - Previous retail or area management experience in retail industry.
 - Japanese Fluency, English Business level
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Company Description

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