



Senior Category Buyer (Material)

【東京勤務】 在宅勤務と出社のハイブリッドワークが可能です！

Job Information

Hiring Company

Johnson Controls, K.K.

Job ID

1473301

Division

APAC Procurement, Field Materials / 購買部 パネル・マテリアル購買グループ

Industry

Equipment

Company Type

Large Company (more than 300 employees) - International Company

Non-Japanese Ratio

Majority Japanese

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards, Shibuya-ku

Train Description

Keio Line, Sasazuka Station

Salary

6.5 million yen ~ 9 million yen

Salary Bonuses

Bonuses paid on top of indicated salary.

Work Hours

8:45-17:30 (休憩60分)

Holidays

完全週休2日制(土日)、祝日、年末年始休暇、年次有給休暇、有給消化後特別休暇、慶弔休暇、産前産後休暇、育児休業・介護休業

Refreshed

September 23rd, 2024 04:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level (Amount Used: English usage about 50%)

Minimum Japanese Level

Native

日本語・英語は業務上必須です

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description**What you will do:**

The Senior Category buyer is responsible for project spend for APAC region. Responsibilities include supplier scouting, selection, supplier management, price & contract negotiations, drive product optimization and working capital management. The buyer will develop and execute a category strategy that supports the company's profitable growth plans. They will be the primary owner of cost savings and working capital improvements.

How you will do it:

- Drive year-over-year improvement in field material spend through supplier negotiation.
- Drive year-over-year improvement in working capital through supplier payment term management.
- Develop field material category strategy by category cluster, implement category strategy in sourcing decision of field projects.
- APAC Field material business partner to Japan, connect APAC Field material category team with Japan sourcing activities.
- Supplier account management for selection of suppliers. Develop strategies to effectively manage and optimize the supply base.
- Manage supplier performance and organize regular business reviews with suppliers of responsibility.
- Negotiation and maintenance of contracts and supply conditions.
- Insights to supply base market intelligence & dynamics, scouting new suppliers to support the business growth.
- Deploy a global preferred supplier strategy to improve supplier quality, delivery and cost.

Required Skills**Requirements:**

- Bachelor's Degree in Engineering, Supply Chain Management, Project Management, International Trading or related Business Degree. Master degree is a plus.
- Experience in sourcing/procurement : 5 years+. Experience with HVAC product, Electrical product and Controls product is a plus.
- Language: Fluent Japanese and English is must, Fluent Chinese is a plus.
- Ability to handle APAC region will be added advantage.
- Excellent negotiation skills, being able to build a compelling case and convince others; familiar with contracting
- Good interpersonal skills to enable and manage strategic relationships
- Adaptable towards a rapidly changing environment
- Experience in working in multi-cultural teams
- Experience in international trade
- Advance in MS Excel especially well-verse in generating Pivot Table and VLOOKUP is a must
- Experience in analyzing data and sensitive with data

その他-----

雇用形態： 無期雇用

定 年： 65歳

試用期間： 6ヶ月間（条件変更なし）

通勤交通費： 会社規定により実費支給

退職金制度： 有／確定拠出年金

受動喫煙対策： 就業場所 屋内全面禁煙

勤務時間： 8:45～17:30（所定労働時間：7時間45分）／休憩 12:00～13:00

フレックスタイム制度有： コアタイム10:30～15:00

※当ポジションは在宅勤務可（月の50%を目安）ですが、在宅勤務時はフレックス勤務の対象外となります

選考プロセス： 書類選考 → オンライン面接 → 対面面接

※面接は複数回を予定 / 英語での面接有

Company Description