

THE HOME OF STARTUP RECRUITMENT SPOT TED 都内テクノロジー・スタートアップ企業の求人多数 [Sales Specialist] Enter the Solar Industry! Job Information Recruiter SPOTTED K.K. Job ID 1471992 Industry Other (Manufacturing) **Company Type** Large Company (more than 300 employees) - International Company Job Type Permanent Full-time Location Tokyo - 23 Wards Salary 4 million yen ~ 6 million yen Refreshed April 4th, 2025 05:00 **General Requirements** Minimum Experience Level Over 1 year **Career Level** Entry Level **Minimum English Level Business Level Minimum Japanese Level Business Level Minimum Education Level** Bachelor's Degree Visa Status Permission to work in Japan required

Job Description

Are you looking to go into Sales in the Renewable Energy sector?

This is a great opportunity to enter the field and apply your technical background to contribute to the success of an innovative solar power company!

About the Company

My client is at the forefront of the renewable energy revolution, with a mission to harness the power of the sun to create sustainable and reliable energy solutions. They are expanding their team in Tokyo and are looking for a **Sales Specialist** who is motivated to join the solar industry and support their Sales & Procurement team for successful project implementations.

Position Overview

The Sales Specialist will be a key player in the company, supporting sales, preparing offers, engaging in contractual discussions, and contributing to the procurement of main equipment for photovoltaic (PV) projects. Reporting directly to the Head of Sales & Procurement and collaborating closely with the engineering and construction teams, this position will support the successful execution and delivery of their projects.

Required Skills

Requirements:

- 1+ years of experience working in electrics (electrical engineering, operation maintenance, etc.)
- Passion for the solar and renewable industry

Nice-to-haves:

- University degree in engineering or related fields
- · Familiarity with the PV and renewable energy sector
- Japanese language: fluent
- Business-level English
- Proficiency in MS Office, particularly Excel, for data analysis and reporting
- Knowledge of electrical or structural design in the solar industry
- Experience in AutoCAD

Company Description