



Senior Merchandiser / シニアマーチャンダイザー

外資系ラグジュアリーブランド

Job Information

Recruiter

Ascent Global Partners K.K.

Job ID

1471314

Industry

Apparel, Fashion

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

6 million yen ~ 8 million yen

Refreshed

August 16th, 2024 00:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Fluent

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

Buying:

- Implement and translate the buying strategy at regional level based on market's specificities/priorities
- Carefully evaluate and define the quantities to be bought by store in cooperation with the Merchandising Manager
- Buy client centric with the objective of tailoring the assortment for each store
- In season analysis and strategy proposal to optimize assortments by store
- Rationalize and monitor stores' assortment

Analysis and feedback:

- Monitor category business in order to maximize business priorities/opportunities
- Collect qualitative comments on business performance to support Merchandising Manager in preparation of regular e-mails calls with Corporate Merchandising
- Create competitor report and input local demand to WW partners
- Analyse stock level, delivery status and merchandise allocation of assigned product categories in collaboration with Inventory Planning and identify growth opportunities

Event support

- Conduct trainings to store to improve product knowledge.
- Manage schedule from importing goods to exporting.
- Track orders and coordinate with stores
- CE(ENGAGEMENT SHEET CHECK),RETAIL,VMD,HR&FINNAGE(INSENTIVE)
- 40%-60% Regional event (備品の調達、配送手配、検品、員数点検、オーダー管理、戦力会議等)

Store Visits:

- Conduct regular store visits (Own store & competitors) based on business needs
- Help clarify assortments and product buying strategies to store teams
- Work closely with VM and Retail, spend time in stores and closely monitor the clientele behaviour and the market specificities

Required Skills

- Bachelor's degree in business administration, statistics, mathematics, engineering or related Supply Chain fields
- At least up to 3 years' experience
- Experience in retail environment with hands-on knowledge of retail processes and procedures
- Strong accuracy & precision for analytical abilities
- Excellent level of Office especially Excel(新規作成) and PowerPoint
- Excellent written and verbal communication skills
- Collaborative skills ability to work cross-functionally in a team environment
- Availability to travel
- Luxury fashion house experience preferred but not required.

Company Description