



Hiring inexperienced people! WEB3 Project Sales.

#Fintech #No transfer #Free clothing

Job Information

Hiring Company

BLITZ Marketing Co., Ltd.

Job ID

1470020

Division

グローバルマーケティング事業部

Industry

Other (Banking and Financial Services)

Company Type

Small/Medium Company (300 employees or less)

Non-Japanese Ratio

(Almost) All Japanese

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards, Shibuya-ku

Train Description

Yamanote Line Station

Salary

5.5 million yen ~ 8 million yen

Salary Bonuses

Bonuses included in indicated salary.

Work Hours

9:00~18:00 (休憩1時間)

Holidays

125 or more days off per year. 2-day weekend system.

Refreshed

July 24th, 2024 03:00

General Requirements

Career Level

Mid Career

Minimum English Level

Business Level (Amount Used: English usage about 75%)

Minimum Japanese Level

Business Level

Minimum Education Level

High-School or Below

Visa Status

Permission to work in Japan required

Job Description

Our company is a venture company that focuses on the web business, including web marketing agency services and web advertising management.

We have a project to expand awareness of our services not only in Japan but also to customers around the world, and we are looking for a business development person in the department that will develop and operate a financial platform using WEB3 (blockchain).

At our company, we formulate plans and strategies in Tokyo, instruct development to external partner development companies and the Vietnamese subsidiary of our group company, and again coordinate specifications, schedules, and respond to problems in Tokyo. Released after debugging in Japan. We carry out integrated product development from planning, development, sales, operations, and CS, with the sales department handling product sales and CS.

[job description]

- Build a network with business partners mainly in Japan, develop potential customers, and build relationships with existing customers.
- Identification of new business opportunities
- Smooth collaboration with other departments
- Creating detailed reports on sales activities for sales managers
- Understanding market trends and conducting R&D in the virtual currency market
- Other incidental duties

[About the working environment]

There is a lot of individual discretion, and each person's work is definitely reflected in the service. This is an environment where you can maximize the value of your services while sharing ideas with the business manager. It's a company where it's easy to realize what your work is for, and one of its characteristics is that there are many opportunities to incorporate your own ideas.

[I have high hopes for this kind of person]

- People who can see through the essence of things and are creative
- People who want to try new things/achieve something with their own strength
- Those who like to learn new things/those who like to learn
- Those who are good at multitasking
- Those who can respond rationally to instructions and points.

Required Skills

[Required skills]

Industry experience related to overseas FX, stocks, etc.

[Welcome skills]

English, 1+ years of sales experience.

Company Description