



## Sales Manager/ セールスマネージャー

## IT Sales role at Start-up

## Job Information

**Recruiter**

ACS Japan

**Hiring Company**

Global IT Hardware Service Management Company

**Job ID**

1469832

**Industry**

Hardware

**Company Type**

Small/Medium Company (300 employees or less) - International Company

**Non-Japanese Ratio**

Majority Japanese

**Job Type**

Permanent Full-time

**Location**

Tokyo - 23 Wards

**Salary**

Negotiable, based on experience

**Salary Commission**

Commission included in indicated salary.

**Refreshed**

June 28th, 2024 05:00

**Application Deadline**

August 11th, 2024

## General Requirements

**Minimum Experience Level**

Over 3 years

**Career Level**

Mid Career

**Minimum English Level**

Business Level (Amount Used: English usage about 25%)

**Minimum Japanese Level**

Native

**Minimum Education Level**

Bachelor's Degree

**Visa Status**

Permission to work in Japan required

## Job Description

- Sales of IT system equipment and parts for corporations.

- Developing new channels for sales.
  - Developing new customer companies.
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- 法人向けITシステム機器・部品の販売。
  - 新しい販売チャネルの開発。
  - 新しい顧客企業の開拓。
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### Required Skills

- Corporate sales experience at an IT equipment manufacturer or IT equipment trading company
  - Those who want to become a sales person who is significantly involved in business promotion at a start-up foreign-affiliated Japanese corporation.
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- ・ IT機器メーカーまたはIT機器商社での法人営業経験
  - ・ スタートアップの外資系日系企業で事業推進に大きく関わる営業マンになりたい方。
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### Company Description