



SPOTTED 【Sales Manager】 Global IT analytic Golf Tech!

Job Information

Recruiter

SPOTTED K.K.

Job ID

1457946

Industry

Other

Job Type

Permanent Full-time

Location

Kanagawa Prefecture

Salary

Negotiable, based on experience

Refreshed

July 1st, 2024 02:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

- Coordinate sale strategies to generate business
- Analyses, tracks, and reports on golf marketing performance
- Manage the execution of all golf sponsorships and partnerships agreements.
- Effectively leads, plans, coordinates, and communicates marketing projects and initiatives to internal stakeholders
- Coordinate product launches across multiple teams
- Responsible for driving and managing the execution of strategic initiatives to drive revenue and fulfil the corporate strategy of Golf business

Required Skills

Requirements:

- Minimum 8 years of hands-on and proven retail B2B experience
- Proven track record of delivering and executing market research projects of various scale and type
- Demonstrated ability to understand and see beyond the numbers - able to distill the insights from the data and communicate this effectively to stakeholders and translate into strategies
- Exposure, experience in, and wants to be within the sports ecosystem, especially cricket

Company Description