



Account Manager/アカウントマネージャー

For a World's Leading FMCG Company.

Job Information

Recruiter

Ascent Global Partners K.K.

Job ID

1457773

Industry

Other (Manufacturing)

Company Type

International Company

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

6 million yen ~ 8.5 million yen

Refreshed

August 22nd, 2024 03:00

General Requirements

Minimum Experience Level

Over 3 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

1. From a field sales standpoint, play a role in advancing business growth.
2. Take the lead in making Offtake Management a reality.
3. Guide cooperation with various stakeholders.
4. Provide input for the development of business expansion strategies.

Required Skills

- Sales experience at FMCG OR trade marketing experience of about 5 years
- Experience in FMCG sales and trade marketing through wholesale
- Graduate of a Bachelor's degree

◇ Requirements

- Experience working for a foreign-affiliated company or working in a new business
- Experience in charge of CVS headquarters and drug division
- Retail Category Lead Experience

■ Skill requirements

- Experience in the main charge of three major CVS companies or trema experience and some achievements
- Experience such as changing jobs for a new business within a large company or a major startup
- Experience as a project leader
- Experience in drugstore and channel sales expansion and startups
- Experience in setting up EC business

Company Description