





# Service Sales Manager

### Stable and growing IT company

### Job Information

#### Recruiter

Propel Consulting K.K.

#### Job ID

145537

### Division

Sales

#### Industry

Software

### Job Type

Permanent Full-time

#### Location

Tokyo - 23 Wards, Chuo-ku

#### Salary

10 million yen ~ 20 million yen

## Refreshed

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# General Requirements

### Minimum Experience Level

Over 6 years

## **Career Level**

Executive

## Minimum English Level

**Business Level** 

## Minimum Japanese Level

Native

# **Minimum Education Level**

Technical/Vocational College

## Visa Status

Permission to work in Japan required

# Job Description

#### Service Sales Manager

- Strong experience with Service Sales
- Seniority
- Develop effective strategy and execute it
- Build top or high level executive relationship
- Strong leadership with self-motivation and passion

### Required Skills

- Experience selling IT services to Finance clients in Japan Banks, securities, brokerage, insurance, etc.
- Understanding of Anti-money laundering or fraud prevention a plus.
- Flexibility to travel as needed

## Company Description

Propel Consulting is an Executive Search Company based in Tokyo. We specialise in providing international businesses with bilingual executives and mid-level professionals.

Our team of experienced consultants collaborate to identify and service the unique needs of candidates and clients across a wide range of industries. We achieve excellence by developing creative solutions that utilise our broad-reaching networks, technology based tools and relevant expertise.

Our innovative approach ensures that we can introduce the best candidates to our clients and the best opportunities to our candidates.

We have helped numerous professionals to join some of the leading international companies in Japan. Our experience enables us to provide candidates with the best opportunities available in their industry.

We will also provide help and support throughout the entire process including: interview advice, resume tips, compensation negotiation and helping you to resign from your present position.

For more information about Propel Consulting, please visit our website: http://www.propel.jp