



Service Sales Manager

Stable and growing IT company

Job Information

Recruiter

Propel Consulting K.K.

Job ID

145537

Division

Sales

Industry

Software

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards, Chuo-ku

Salary

10 million yen ~ 20 million yen

Refreshed

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General Requirements

Minimum Experience Level

Over 6 years

Career Level

Executive

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Technical/Vocational College

Visa Status

Permission to work in Japan required

Job Description

Service Sales Manager

- Strong experience with Service Sales
- Seniority
- Develop effective strategy and execute it
- Build top or high level executive relationship
- Strong leadership with self-motivation and passion

Required Skills

- Experience selling IT services to Finance clients in Japan Banks, securities, brokerage, insurance, etc.
- Understanding of Anti-money laundering or fraud prevention a plus.
- Flexibility to travel as needed

Company Description

Propel Consulting is an Executive Search Company based in Tokyo. We specialise in providing international businesses with bilingual executives and mid-level professionals.

Our team of experienced consultants collaborate to identify and service the unique needs of candidates and clients across a wide range of industries. We achieve excellence by developing creative solutions that utilise our broad-reaching networks, technology based tools and relevant expertise.

Our innovative approach ensures that we can introduce the best candidates to our clients and the best opportunities to our candidates.

We have helped numerous professionals to join some of the leading international companies in Japan. Our experience enables us to provide candidates with the best opportunities available in their industry.

We will also provide help and support throughout the entire process including: interview advice, resume tips, compensation negotiation and helping you to resign from your present position.

For more information about Propel Consulting, please visit our website: http://www.propel.jp