



Account Manager - Pharmaceutical/Healthcare Domain

Job Information

Recruiter

[Hire Pundit Japan Corporation](#)

Job ID

1453002

Industry

Digital Marketing

Company Type

Large Company (more than 300 employees) - International Company

Non-Japanese Ratio

About half Japanese

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

9 million yen ~ Negotiable, based on experience

Refreshed

July 16th, 2024 05:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Native

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

- Partnering with clients and their agencies with an understanding of client's objective and strategy for requirement gathering and scoping on deliverables and delivery timeline, while ensuring they're kept updated.
- Collaborating closely with offshore project managers, ensuring that team understands the requirements, proposes effective approaches / alternatives as valid, executes top-line Quality Assurance (QA) on all assets, being on track of quality and schedule.
- Facilitating project planning, milestone tracking, status updates, and change tracks from the initial kick-off of the meeting until successful project closure as a means to support.
- Understands underlying content strategy and technology in order to ensure they help find the best solutions to meet customer and business needs.
- Execute top-line Quality Assurance(QA) on all assets after production QA and supports project owner acceptance review.
- Upholds client standards adherence from all project stakeholders

- Accountable for meeting content quality and timelines expectations of all assigned digital projects in line with business requirements and client standards
- Guide brands for their understanding of Way-of-Working with Indegene's service center, project forecast / budget planning, and use of tools for project management.
- Support our Medical project team working on Japanese medical projects by bridging their communications
- Manages or ensures proper escalation of project-related risks and issues Tracks project progress and status in project management tool and reports to Project Owners and Account Leads
- Act as a central point of contact end-to-end for all digital content projects

Required Skills

- Experience in Digital Marketing/content production
- Excellent client-facing and presentation skills are a MUST
- Resourceful, tenacious, and capable of being calm and decisive under pressure
- A good facilitator with a consultative mindset
- Ability to work on your own and in a team
- Experience in collaborating with cross-functional internal teams located at multiple geographies on day-to-day tasks
- Strong MSOffice skills and good presentation making skills
- Excellent communication skills and fluency in Japanese and business-level English
- Ability to build strong colleague and client relationships
- Expert administration skills covering meetings etc. – meeting organization (always have pre-meetings, clear roles and responsibilities agreed in advance, circulate directions, key people present and Bios, minute taking, etc.)
- Proven ability to learn quickly
- Proven track record in growing the business from assigned clients
- Enthusiastic to take that extra mile each and every day in order to delight the client
- Exceptional time management skills including the ability to handle multiple clients with changing priorities
- Curiosity and passion for learning and new challenges

Nice to have:

- Knowledge of pharmaceutical companies and their way of business is a plus.
- Understanding Omni-channel marketing & campaign and technical understanding of platforms and data are a PLUS.

Company Description

With VALUES at CORE, we promise to deliver a great PEOPLE experience

At Hire Pundit (Ranked as Top 10 Young Recruitment Firms by Silicon Group), we take pride in branding ourselves as a People & Business Consulting Company specializing in recruitment and dispatch of High skilled Professionals in Information Technology, Hi-Tech, Engineering, Oil & Gas and Life Science & Healthcare sectors.

In current times, and reflecting to many changes that all business and social community is going through these days (Courtesy COVID 19), we are here to support professionals on all kind of employment platform not limited to full-time employees but we also for PCS (Project and Contract Based hiring), which is part of our dispatch services.

Majority of our clients and business partners are TECH and ENGINEERING companies, and we have an extensive track record of supporting the recruiting for start-ups and large companies especially operating in Japan, India and more than 21 countries across globe.

With many of our clients having development team overseas and serving market as Japan, we feel responsible in making sure that our professional pool lands in a great working environment (with Cultural Fitment at Core) giving them not just a career opportunity but a sustainable and happier personal life as well. We ensure such fitment through effective screening process that is based on our own defined selection criteria.

This also reflects in our Philosophy of "Not just making Introductions but Recommending great Client to our Candidates and vice versa."

Our Strength and Builds

As a focussed organization, we find our strength in recommending a wide range of professionals with state-of-the-art skills such as block chain, AI and programming. In terms of function expertise, we support candidates across technology and services such as

- Web & Mobile development, UI/UX Designers, Cloud Engineers, Enterprise Architects, Network and Security
- Business Analyst, Project Managers, Sales, Customer Success Managers, Pre-sales
- CAD Engineers (Automotive), Software Engineers, System Engineers, Plant and Piping Engineers

We handle career opportunities that are centered on specialists and mid-career and above, such as managers and executives. Extending our scope beyond recruiter, our Industry experts are here to advise on not only career advancement opportunities but fulfilling your KOKOROZASHI (Personal Mission).

Dealing with business owners makes our recruitment process most transparent and authentic.

What helps us distinguish from a pure recruitment firm is our combination of providing business support services to our clients and applying that knowledge to find talent. With our deep expertise in understanding the evolving business needs, our Candidates find us insightful and trustworthy, differentiating us from many other who simply recruit.

Combining people and business consulting deeply impacts our business clients and recruitment candidates. As a principle,

our engagement process with all parties is clear and transparent: there are no tall promises, no presumptions about their needs, and there are no assumptions about what they think about our services.