



人材紹介コンサルタント [英語活かせる環境]

業績に応じて昇進・昇給が早い/Financially Awarding Job

Job Information

Hiring Company

Linchpin Consulting Co., Ltd.

Subsidiary

Linchpin Consulting Co., Ltd. / リンチピン・コンサルティング株式会社

Job ID

1417443

Division

モビリティ / Mobility

Industry

Recruitment Agency

Company Type

Small/Medium Company (300 employees or less)

Non-Japanese Ratio

Majority Non-Japanese

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards, Chuo-ku

Train Description

Yamanote Line, Tokyo Station

Salary

3 million yen ~ 6 million yen

Salary Bonuses

Bonuses paid on top of indicated salary.

Salary Commission

Commission paid on top of indicated salary.

Work Hours

8時間 9:30 ~ 18:30 (ランチタイム1時間、ただし柔軟に対応) フレックスアワー

Holidays

土日祝休み 年末年始 3日間の夏休み

Refreshed

July 12th, 2024 09:01

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level

Minimum Japanese Level

Daily Conversation

Minimum Education Level

Associate Degree/Diploma

Visa Status

Permission to work in Japan required

Job Description**仕事内容:**

自動車業界に特化した求職者と企業をマッチングさせる人材紹介営業です。

個人・法人のお客様のキャリア形成や組織開発について、採用の観点からコンサルティング・サポートを行います。

Mission:

> Consult and support individual and corporate customers about their career and organization development from recruitment perspective.

〈この役割の責任〉

- ・ 特定の検索プラットフォームによる候補者の調達とスクリーニング。
- ・ 登録者との面談（経歴、キャリアの期待を確認）
- ・ 企業へのご紹介、面接案内の対応
- ・ 採用活動について既存または新規の企業顧客と連絡を取り、

労働問題の解決方法について相談する

- ・ 企業顧客に組織開発のためのコンサルタント営業

Responsibilities of this role

- Sales & Consulting activities
- Sourcing and screening Candidates through specific Search Platforms.
- Meet candidates, check their background, career expectations and introduce job opportunities
- Lead and consult candidates about career development, interview process and how to be successful at corporate and business life
- Communicate with existing or contact new corporate customers about their recruitment activities and consult them how they can solve their labor solutions
- Represent our company, recruitment services and advise our corporate customers what is the best way for their organizational development.

アピールポイント:**〈リンチピンコンサルティングで働くメリットとは〉**

- ・ 100%英語を話す環境
- ・ キレイなおフィスにビバレッジコーナーあり（コーヒー・紅茶等のドリンクは無料）
- ・ フレキシブル、スタートアップ、アルコールフリー、禁煙環境
- ・ フレンドリーでサポートするチーム
- ・ 業績に応じて昇進・昇給が早い
- ・ 会社の業績祝賀会とチームディナー
- ・ 組織開発のための創造的なアイデアや提案は大歓迎です。

What is a good to work at Linchpin Consulting

- 100% English Speaking Environment
- Beautiful Office with Beverage Corner (Coffee, Tea and other drinks are free of charge)
- Flexible, Start-Up, Alcohol Free and Non-Smoking Environment
- Friendly and Supporting Team
- Faster Promotion and Salary Increase based on performance
- Company's Achievement Celebrations and Team Dinners
- Any creative ideas or suggestions for organization development are highly welcomed and implemented

Required Skills

求める人材:

営業未経験も大歓迎!

- ・ 日常会話レベル以上の英語力
- ・ 大学卒以上
- ・ 何かしらの折衝経験がある方
- ・ 聞き上手、勤勉、積極的、結果志向の方
- ・ オープンマインドで柔軟性がある方
- ・ 成長したい方

☆外国人対応経験のある方は優遇

Requirements

- Bachelor or Higher Degree at University
- Sales, Service and Customer Interface experience
- Good listener, diligent, proactive and result-oriented person
- Open-minded, flexible and good team player
- Having Growth Mindset personality and Entrepreneurship skills
- Financial award driven person is the best
- Someone who has an experience of working with foreigners is plus
- Japanese Skills is plus
- Business English Skills

Company Description

Linchpin Consulting is Mobility oriented Recruitment Company in Japan for Bilingual Professionals.

We mainly support Foreign and Japanese companies to advance their innovations with strong and specific human powers. We are a young, but we are growing fast and being recognized in Automotive, Mobility, Software, AI, Robotics and Semiconductor areas for our diligence and remarkable results of filling critical roles.

We provide a free working environment with hands-on trainings to our consultants so that they can stay professional, committed and bring bespoke solutions to our customers across Japan.

Our office is well-designed with Kitchen, Coffee Bar, Reading Corner and free space of work with a nice view of Tokyo.

We work and deliver results to our customers, but simultaneously we enjoy time together like having dinner, celebrations of our achievements, trips across Japan or spend time with our families.

Our entire company members are honest, united, diligent and result-oriented. And we are looking for similar mindset and personality to diversify our team. Our firm provide equal opportunities to everyone regardless of age, gender, nationality, religious or background for faster career development and professional growth based on performance and right attitude.

If you are looking for similar working environment, you are on the right page and should contact us for more details about us.