



【Recruitment Consultant】 Tech or Finance focused!

**Fast paced international environment**

## Job Information

### Recruiter

SPOTTED K.K.

### Hiring Company

Spotted Recruit

### Job ID

1332088

### Company Type

Small/Medium Company (300 employees or less)

### Non-Japanese Ratio

Majority Non-Japanese

### Job Type

Permanent Full-time

### Location

Tokyo - 23 Wards, Chuo-ku

### Train Description

Keiyo Line, Hachoubori Station

### Salary

3 million yen ~ 5 million yen

### Salary Commission

Commission paid on top of indicated salary.

### Refreshed

January 3rd, 2025 11:00

## General Requirements

### Minimum Experience Level

Over 1 year

### Career Level

Mid Career

### Minimum English Level

Business Level

### Minimum Japanese Level

Business Level

### Minimum Education Level

Associate Degree/Diploma

### Visa Status

Permission to work in Japan required

## Job Description

### Overview:

Spotted is a recruitment firm focused on the IT and Finance sectors; specifically focused on Tech Startups, Emerging Technology vendors, and Venture Capital & Private Equity firms.

We aim to support entrepreneurial companies part of Japan's startup ecosystem, providing both permanent and contract recruiting services.

#### **Responsibilities:**

- Utilizing all available resources to develop new candidates.
- Screen and advise candidates, and track all information.
- Provide candidates with exceptional and professional levels of customer service.
- Achieve weekly, monthly, and quarterly KPIs.
- Work closely with colleagues internally to identify potential opportunities for your candidates.
- Be actively engaged in learning and training.
- Perform independent research daily to improve market knowledge.
- Input data into internal CRM.

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#### **Required Skills**

##### **MUST:**

- Professional attitude and strong work ethic
- A competitive, ambitious, and determined mindset
- TOEIC 800 or higher
- Sales or Recruitment experience preferred but not essential
- Interest in either technology, startups, finance, or venture capital
- Must be currently based in Japan

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#### **Company Description**

At Spotted Recruit, we believe in entrepreneurs and share their passion for turning great ideas into reality.

Since 2016, our consultants have been helping tech startups and venture capital firms to build their business by finding highly qualified, highly motivated professionals for top Management and Executive positions, as well as strategic Sales, Engineering, Design, and Back Office roles. During that time, we have expanded the scope of our firm to provide industry-leading contingency and retained search services to the entire Tech Startup Ecosystem — from the most innovative homegrown Japanese Tech Startups and pioneering Global Tech companies entering Japan, to visionary Venture Capital and Private Equity firms.

Japan is increasingly evolving into a supportive environment for global entrepreneurship. If you are looking for a new challenge, greater responsibility, and the chance to contribute more to the success of a business, we can help connect you to the most compelling opportunities in the startup ecosystem.

Spotted Recruit is dedicated to helping candidates with expertise in the tech and finance fields discover a more exciting career path. As we work to place you with a company that matches your experience and goals, we act as your consultant, coach, and negotiator. It is our aim to see each of the candidates we place find satisfaction, have a significant role to play, and be successful in their new position.

これからの日本経済を牽引するスタートアップ・ベンチャー企業の成長は、あなたのような高いポテンシャルを持つ人材に懸かっています。

2016年のサービス開始以来、Spotted RecruitはIT/Tech系のスタートアップ、ベンチャーキャピタルやプライベートエクイティと優秀な人材のマッチングをサポートしてきました。業界に特化したキャリアコンサルティングを行い、国内の企業はもとより日本市場に新たに参入してくるグローバルカンパニーまで、幅広いネットワークを用いて、管理職や経営層をはじめとし、エンジニアやセールス、バックオフィスなど事業の成長を支えるポジションの求人をご提案しています。

日々進化を続けるスタートアップ・ベンチャー業界。企業の規模や事業内容、成長ステージによって求められる人材が大きく異なる市場で、自分の専門領域にとらわれず、ポテンシャルをさらに発揮できる仕事との「出会い」を求めている方に、弊社の経験豊富なコンサルタントが、スキルや条件などに合わせて厳選した求人案件をご案内し、これからのキャリア形成にぴったりな企業・お仕事に出会えるよう全力でサポートいたします。