



## Corporate Dev't Manager | ~12M + bonus

**WFH, flex time, performance bonus etc**

### Job Information

#### Recruiter

iWill Capital G.K.

#### Hiring Company

Our client is a large European utility company well known across

#### Job ID

1306485

#### Company Type

Small/Medium Company (300 employees or less) - International Company

#### Non-Japanese Ratio

Majority Japanese

#### Job Type

Permanent Full-time

#### Location

Tokyo - 23 Wards

#### Salary

10 million yen ~ 12 million yen

#### Salary Bonuses

Bonuses paid on top of indicated salary.

#### Work Hours

9:00 ~ 17:45

#### Holidays

(休日): 土、日、祝日

#### Refreshed

June 27th, 2025 09:01

### General Requirements

#### Minimum Experience Level

Over 6 years

#### Career Level

Executive

#### Minimum English Level

Business Level

#### Minimum Japanese Level

Fluent

#### Minimum Education Level

Bachelor's Degree

#### Visa Status

Permission to work in Japan required

### Job Description

\*The Corporate Development Manager, reporting to the Head of Corporate Development, Finance, is in charge of managing

all the financial aspects of corporate development of the company in Japan

Others:

- Assist in execution of large investment projects including M&A
- Perform financial analysis of risk and return with financial modelling for screening of projects with the business development team at initial stage or negotiation with potential partners at mid to late stages
- Manage financial and tax due diligence in M&A
- Assist in drafting and negotiating agreements including SPA, SHA and LA
- Prepare and review financial memos of the accounting and financial impact of the projects for internal investment committees
- Support integration in finance
- Support internal trainings for non-finance employees
- Train and motivate one staff in Corporate Development

#### **JOB BENEFITS (Public)**

- OVERTIME WORK (時間外労働): Yes (minimal)
- AVERAGE MONTHLY OT (残業月平均): (peak) 30 hrs
- SOCIAL INSURANCE (加入保険): 健康保険、厚生年金、雇用保険、労災保険
- HOLIDAYS (休日): 土、日、祝日
- OTHER (その他):
- \* Flex time, WFH
- \* Bonus: 0 ~ 20% as annual base, on target 12%

#### **Required Skills**

Requirements (Public)

- \* Educational background: Bachelors
- \* Experience:
- 2+ years experience in M&A
- Analytical skills with financial modelling experience
- Basic knowledge in IFRS and J GAAP, including business combinations and consolidation
- \* Language: Japanese (fluent), English (advanced)

#### **Company Description**

<p><strong>iWill Capital</strong> is a Human Capital Management firm established in 2010. Over the years we have supported numerous multinational clients fill their key positions to help improve their business, and have supported bilingual job seekers enrich their careers predominantly in Tokyo and the greater Asia region.</p> <p>We partner with our customers to define what top level service means to them, bringing true value and insight into ongoing market changes. We aim to be the first choice in our industry, delivering not only in depth consultation, but event changing results. </p>