

# EXOTEC

Sales (Robotics performance engineer) フランスのユニコーンEXOTEC企業 ※営業

日本における急成長スタートアップ / 自動ピッキングロボット

## Job Information

### Hiring Company

EXOTEC NIHON Co., Ltd.

### Job ID

1306456

### Industry

Logistics, Storage

### Company Type

Small/Medium Company (300 employees or less) - International Company

### Non-Japanese Ratio

About half Japanese

### Job Type

Permanent Full-time

### Location

Tokyo - 23 Wards, Minato-ku

### Train Description

Yamanote Line, Shinagawa Station

### Salary

6 million yen ~ 10 million yen

### Refreshed

April 24th, 2025 08:00

## General Requirements

### Minimum Experience Level

Over 3 years

### Career Level

Mid Career

### Minimum English Level

Fluent (Amount Used: English usage about 50%)

### Minimum Japanese Level

Fluent

### Other Language

French - Business Level

French language skills are a plus - not mandatory

### Minimum Education Level

Bachelor's Degree

### Visa Status

Permission to work in Japan required

## Job Description

The main duties and missions of the maintenance engineer are:

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- To intervene as a maintenance expert for Exotec Nihon
  - To support the field maintenance teams if his technical skills are required
  - To be focused on customer satisfaction
  - To handle the management of the maintenance contract: regular meetings with customers, regular reporting, pricing of out of scope actions
  - To performs preventive or retrofit maintenance tasks on systems and machines if required
  - To reports internally the issues on the system, in a philosophy of continuous improvement of the system
  - To assists with installation and deployment of new systems or machines
  - To responds quickly to emergency situations, summoning additional assistance as needed
  - To act as one of the main interlocutors of the design team (R&D) for specific maintenance issues
  - To proposes improvement of maintenance procedures and processes

★ Robotics performance engineer · System performance engineer · Contract engineer · Industrial performance engineer

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## Required Skills

### Required Qualifications

- Bachelor's degree or equivalent in engineering required
- Some experience on a robotics related job
- Must be a robotic fan
- Ability work on various tasks from mechanical troubleshooting to robotic software configuration
- Ability to switch quickly between field and office work

### Required Soft Skills

- High energy level and a "can do" attitude
- Problem solving mindset
- Really high autonomy level
- Capacity to talk both clients, contractors or suppliers

### Required Technical Skills

- Broad knowledge on software, mechanical and electrical engineering
  - Good competencies in robotic design and configuration
  - Good SQL programming skills
  - At ease with manual work (ideally the person like DIY and to craft on his/her free time)
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## Company Description

### WHO ARE WE?

The story of Exotec Solutions began in 2014, on a bus taking the future co-founders Romain Moulin and Renaud Heitz to work at General Electric Medical.

News had just broken in the world of intralogistics: Amazon had decided to keep the revolutionary KIVA robot technology to themselves.

The news stuck with the two engineers who thought about it and decided they could do better: design a robotic order preparation system using a fleet of robots able to move in three dimensions. The Skypod was born.

### OUR INNOVATIONS

#### \* The Skypod System

Exotec's signature solution, The Skypod system, utilizes robots that can reach a height of 36 feet to enable high-density inventory storage. Exotec increases warehouse throughput up to 5 times with 2-minute response times for all SKUs. Exotec systems are fully modular allowing customers to deploy in a matter of months and easily expand their systems without interrupting production by simply adding robots, stations, or racks.

#### \* The Skypicker

The Skypicker is an articulated arm able to move solid objects weighing up to 2kg and with a minimum surface of 2 x 2 cm at a speed of 2 m/s. It allows for simultaneous preparation of four orders and transfer to the next station for order completion with manual picking or packing.

The Skypicker is controlled by Astar (software) in an enclosed and secure environment that guarantees the safety of the operators. It can reach outputs of up to 600 items per hour and ensure sustained order picking of prehensile products.