



【ビジネスデベロップメントマネージャー/年収550万円～700万円】 欧州をリードする物流企業

ミドル、シニアレベルのフォワーディング業界 営業経験者にお薦め

Job Information

Recruiter

JobImpulse

Hiring Company

欧州で有名な物流企業

Job ID

1184983

Industry

Logistics, Storage

Company Type

Small/Medium Company (300 employees or less) - International Company

Non-Japanese Ratio

Majority Japanese

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

5.5 million yen ~ 7 million yen

Holidays

・完全週休2日制（土・日） ・祝日 ・年末年始休暇

Refreshed

February 7th, 2025 03:00

General Requirements

Minimum Experience Level

Over 6 years

Career Level

Mid Career

Minimum English Level

Daily Conversation (Amount Used: English usage about 25%)

Minimum Japanese Level

Native

Minimum Education Level

High-School

Visa Status

Permission to work in Japan required

Job Description

- ・ 営業目標（売上・利益）の達成
- ・ 顧客との良いリレーションの構築

- ・新規顧客開拓
 - ・既存顧客の取引シェア拡大
 - ・日本支店のマネジメントとの連携
 - ・社内チームメンバーとの連携
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Required Skills

- ・10年以上のフレイトフォワーディング業界での経験
 - ・5年以上のフォワーダー営業経験
 - ・ネイティブレベルの日本語、ビジネスレベルの英語
 - ・チームワーカー
 - ・Microsoft outlook, word, excel and power point
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Company Description

Job Impulse

your qualified provider of personnel service

JobImpulse is a global employment services company. We are, with heart and soul, committed to bring people and their chosen professions together. We have been and we still are a successful gateway within the job market linking supply and demand. We are fully aware of the needs and demands of our customers and employees and can therefore effectively contribute to their lasting success. JobImpulse is an established entity on the personnel services provider market. We are fast, flexible and unbureaucratic. This ensures custom and integral human resources solutions through competence, expertise and know-how.

The continuous growth of the JobImpulse Group ensures the expansion of our comprehensive services. Companies from different business branches have been relying and trusting our services for years. By utilizing our international contacts and experiences, we are able to find the fitting employee for our clients, at home and abroad. JobImpulse is always close at hand; where you need us, for example in Poland, Slovakia, Hungary or Mexico.