

Sales Engineer (URGENT Role)

International Environment

Job Information

Recruiter

Next Move K.K.

Job ID

1092740

Division

Sales

Company Type

Small/Medium Company (300 employees or less) - International Company

Non-Japanese Ratio

Majority Non-Japanese

Job Type

Permanent Full-time

Location

Tokyo - 23 Wards

Salary

6 million yen ~ 8 million yen

Refreshed

November 11th, 2024 03:00

General Requirements

Minimum Experience Level

Over 1 year

Career Level

Mid Career

Minimum English Level

Business Level (Amount Used: English usage about 50%)

Minimum Japanese Level

Business Level

Minimum Education Level

Bachelor's Degree

Visa Status

Permission to work in Japan required

Job Description

A rapidly-growing SaaS venture is building a solid team to dominate the market. They are specialized in building SaaS model service for Data Management, through Cutting edge Satellite technology.

They recently received huge funding and aiming to dominate the market

Required Skills

- Minimum 1 year of Sales experience in **SaaS** or **Cloud Service**
- Business level English & Japanese

Good to have

- IT Consulting experience in Major company
- Experience in Construction / Architecture / Finance / Energy industry

Company Description

<p>Next Move understands that the most important asset of any business is its people.

 And because it's people that make a successful business, our primary focus is building a strong relationship with you; whether you are a candidate seeking new career opportunities or a client that requires human resource solutions.

 For candidates this enables us to not only understand your unique skill set, but also importantly allows us to offer advice and closely match, in all ways, what you are looking for. Because we want you to be happy, motivated and challenged in your new career.

 For a client it means that we have an understanding of you as a company To us you are never just another job description.</p><p> </p><p>ネクストムーブは企業にとって最も大切な財産は「人」であると考えています。</p><p>ビジネスを成功に導く鍵は有能な人材にあります。仕事内容はもちろんのこと、人物、社風そしてタイミング。複合的な要素が一つに重なりあった時、始めて企業と人、人と人が一つの形として繋がる。このような瞬間に我々は幾つも立ち会ってきました。</p><p>当社では新たなキャリアチャンスをお探しの方、リソース・ソリューションをお求めの企業の皆様と個々に信頼関係を築くことを大切にしています。</p><p>このようなアプローチをすることにより、お仕事をお探しの方のスキルだけに注目するのではなく、どのような方であるのか、次のステップに何を求められているのかを理解をした上で多角的な視点に基づいたアドバイスやご提案をし、皆様が新しい環境で楽しく、意欲に満ち、やりがいのあるお仕事ができるようお手伝いをさせていただくことができます。</p><p>また、求人中の企業の皆様には求人職務記載内容にとどまらず、一企業様として組織内容やビジネスを十分に理解したうえで、ご提案・ご紹介をさせていただくことができます。</p>