

Valuence

Valuence Holdings Inc.

Company Description

Valuence GROUP

- **Valuence Japan Inc**

We operate the brand purchase “NANBOYA” and “BRAND CONCIER”, the BtoB online auction “STAR BUYERS AUCTION”, and the used and vintage store “ALLU”, and are engaged in the reuse business of brand goods, watches, jewelry, and precious metals in Japan.

- **Valuence International Limite**

In addition to managing the brand purchase “NANBOYA” and “STAR BUYERS AUCTION in Hong Kong” in Hong Kong, we are also responsible for developing “NANBOYA” and auction partners in various countries by collaborating with group companies in Singapore, USA, France and UK.

- **Valuence Technologies Inc**

We are responsible for the development of Miney, a real asset management application, and the maintenance of the various systems of Valuence Brain, which consolidates the vast amount of transaction data of the entire Valuence Group. We also develop AI appraisals for brand-name goods and support external companies in introducing AI.

- **Valuence Ventures Inc**

We will promote the growth and development of like-minded companies with Valuence Group.

- **YONE MOTORS**

In addition to making it possible to sell purchased vehicles directly to customers, we aim to create circular societies by offering maintenance service to customers so that they can continue to drive their vehicles for long time, thereby further connecting them to the next person in need.

OUR SERVICE

[Making Reuse a Part of Everyday Living Across the World.Our ultimate aim is to provide life-changing value to the world.]

We are the Valuence Group. We believe reuse isn't about selling things when you need money. Reuse is helping your important possessions find new homes where they will continue to be valued. At the same time, reuse provides opportunities for new discoveries about oneself when investing in new items that are truly necessary. Japan has a tradition from ancient times of handing down important possessions from parent to child and grandchild. Looking back at this tradition, we can believe that perhaps even more important is to hand possessions down to others who value them as much as we did, not necessarily a blood relative. This idea is the foundation of reuse at Valuence.

And, we want more people to learn the value of reuse, incorporating this concept into their lifestyles. In the future, we hope the word reuse becomes a part of everyday living for people all across the globe. Our desire is to communicate the our unique philosophy of reuse to the world. To continue the important relationships we have built with customers throughout every stage of their lives. We will continue to take on new challenges as we pursue our mission to provide life-changing value to the world.

- **Buying busines**

[Connecting Things and Creating Opportunities to Change Lives]

Our purchase business is not just about putting a price on things that are no longer needed.We listen to the memories and stories behind the objects, assess their value, and make sure the transaction is satisfactory.

From “buy and use” to “sell and connect”.

By making a new investment in yourself, you can create a new excitement in your daily life and a chance to change your life.

We want to be a place where people can create rich experiences by letting go of things.

■ 「NANBOYA」

Luxury brand item buying offices operated throughout Japan and in Hong Kong. “A life without reuse is a life missing potential.”

■ 「BRAND CONCIER」

First business in the reuse industry to operate luxury brand item buying offices using an appointment reservation system. Service lineup tailored to the detailed needs of our individual customers.

■ 「HAKKOUDO」

Communicating the excitement and mystery of historical cultural arts. Antique and art object buying offices connecting people and traditions through valued items with emotional significance.

• Auction business

[Bringing Japan’s “Reuse” to the World as a Hub of the Industry]

In Japan, we operate auctions for brand-name goods, antiques, and fine arts, and in Hong Kong, we operate BtoB auctions for diamonds and jewelry. Since the start of the business, the number of registered dealers has continued to increase, and now we have the support of buyers from all over the world. As a hub of the industry, we aim to make the value of “reuse from Japan” commonplace around the world with our overwhelming lineup of products and quality, utilizing the strength of our own purchasing.

■ 「STAR BUYERS AUCTION」

Luxury brand item auctions selling goods purchased by Valuence Group businesses. Delivering the highest-quality goods in volume to online and offline buyers around the world.

■ 「THE EIGHT AUCTION」

Live auctions of antiques and art objects launched in August 2018. Auctioning highly attractive items gathered from throughout Japan to offer customers once-in-a-lifetime treasures.

• Retail business

[A place to create new encounters for customers]

We want to create the moment when people encounter things and feel excited. With this in mind, we launched our BtoC sales business as a new business in 2016. We aim to be a place where people can purchase products that are equivalent to new products at a reasonable price, or encounter unique products that they would not normally see, and to deliver “new encounters” that can only be provided by Valuence with its reliable ability to recognize value.

■ 「ALLU」

A curated vintage shop bringing together a lineup of luxury brand items that highlight fashion and rare value.

• Real Estate business

[A lifelong relationship with each customer]

Nanboya Real Estate was launched in June 2020 with the hope of becoming a single source of consultation for the management and operation of the important assets you will acquire in your life. By providing advice on “whether it is better to rent or buy” and “when to sell or buy a property” in accordance with each individual’s life stage, we support people to “live life as you want to live it. We will support you to “live your life the way you want to live it.

■ 「NANBOYA Rreal estate」

We provide one-stop support for your important real estate asset concerns such as condominiums, detached houses, land, and apartments. We also provide consultation on a variety of real assets, taking advantage of our group’s strengths.

• Technologies business

[Solving corporate issues with our accumulated proposal capabilities and technology]

We have been involved in the planning and development of systems and applications such as auction systems, management systems that support the purchase, assessment, and sale of reused goods, and the real asset management application "Miney". We want to use the AI technology and information system technology we have cultivated through this experience to help everyone. Value Enthusiast Technologies was born out of this desire in 11/2019.

We will support your utilization and promotion of AI and DX by taking charge of the entire process from planning to development and implementation in the field.

■ 「AI・システム丸投げパッケージ」

We provide integrated services from business design to development of AI and business systems. As a result, we can not only build AI engines, but also redesign and embed them into business systems.

■ 「helpmee!情シス!!」

Based on our cutting-edge technology and ability to create a secure information security environment that meets the standards required of a listed company, we provide customized consulting services to meet the business strategy and environment of each company.

Company Details

Head Office

Japan

Main Business

グループ全体の経営・マネジメント強化、戦略立案・策定、企業価値の最大化

President

寄本 晋輔

Established

2011年12月28日

Capital

1,219百万円（2023年8月末）

Number of Employees

Over 1,000

URL

<https://www.valuence.inc/>

Offices

Main Office

MA5

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